



City Council Report

Date: October 18, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of Two, E-One Fire Pumper Trucks (Replacements) for the Mesa Fire and Medical Department **(Funded by 2018 Public Safety Bonds)**
(Citywide)

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the purchase using the Sourcewell cooperative contract with H & E Equipment Services at \$1,588,161.96.

Background / Discussion

This purchase is for two, custom E-One pumpers. The new apparatus will be used as emergency response frontline apparatus. These will be the first non-Pierce pumpers in the Fleet in over 20 years. This purchase is part of the ongoing apparatus equipment replacement schedule managed by MFMD. The apparatus that are being replaced have met the established criteria and will be sold by a sealed bid process.

MFMD has allocated budget for replacement fire apparatus in their Capital Improvement Plan:

FY 18/19 – \$6.4M (actuals) – 1 Pumper, 4 Ladders
FY 19/20 – \$4.7M (actuals) – 5 Pumpers
FY 20/21 – \$4.4M - 4 Pumpers (Council awarded 2/22/2021)
FY 21/22 – \$3.12M – 1 Tanker, 2 Pumpers (This Purchase)
FY 22/23 – \$3.6M – 3 Pumpers
FY 23/24 – \$2.5 M – 2 Pumpers

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Using this cooperative contract provides the City leveraged pricing based on an aggregate regional solicited agreement.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2022057

Contracting Agency/Contract Number: Sourcewell #022818-EOI

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Funding Source: 2018 Public Safety Bonds)

AWARD RECOMMENDATION

Two – custom E-One Pumpers (to replace apparatus 2535 and 2537) per Contract No. 2022057 and Sourcewell #022818-EOI

Apparatus Price (\$749,488.22/each)	\$1,498,976.44
Estimated Sales Tax (\$62,157.41/each)	<u>\$124,314.82</u>
Total Cost (\$811,645.63/each)	\$1,623,291.26

Apparatus Price (\$749,488.22/each)	\$1,498,976.44
Pre-Payment Discount (-\$16,218.53/each)	(-\$32,437.06)
Estimated Sales Tax (\$60,811.29/each)	<u>\$121,622.58</u>
Final Truck Cost with Pre-Pay Discount (\$794,080.98/each)	<u>\$1,588,161.96</u>