



City Council Report

Date: October 4, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Term Contract with Two Years of Renewal Options for Remote Firing Initiator Device Kits for the Mesa Police Department **(Initial Purchase fully grant funded by the Arizona Department of Homeland Security) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing Police Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the responsive and responsible proposal from Sericore Technologies, LLC; Year 1 at \$43,000, and Years 2 and 3 at \$29,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide Sericore Remote Firing Initiator (RFI) Device Half Kits per specifications for the Police Department's Bomb Unit. This equipment will replace an old outdated remote firing initiator device; that system was purchased in 2006 and is no longer serviced or supported.

The Sericore remote firing set is currently used by law enforcement bomb teams in the United States, the U.S. Military Explosive Ordnance Disposal, and U.S. Special Forces. bomb teams use the Sericore remote fire set because it is a proven product that is high quality and reliable in the field.

The Mesa Bomb Team is a Regional Response team that assists local agencies that do not have bomb teams such as the Chandler, Gilbert, Apache Junction, Scottsdale, and Salt River-Pima Indian Police Departments. Continuity of equipment is preferred as it makes it easy for local, state, and federal bomb squads to interoperate when training together or working together during operations.

The City received two proposal responses of which, one vendor was deemed as non-responsive. Sericore Technologies, LLC, the only other respondent, provided all the required forms, information and pricing. Because Sericore was the sole respondent, the evaluation

committee did an analysis which determined the proposal met all the City's requirements, and pricing was deemed as fair and reasonable.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2022022

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: One Year

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Sources: The initial purchase will be for two, RFI Device Half Kits at \$28,441.59, including use tax (\$29,000 grant funded by the Arizona Department of Homeland Security). Additional purchases may be made for additional units if/when funding is identified within the first year of the contract. Additional purchases (two units) may be made as funding is identified in future Years 2 and 3.

Proposal Responses and Award Recommendation

Sericore Technologies, LLC - Glen Burnie, MD (Recommended)

Deemed as Non-Responsive:

Ideal Blasting Supply - Asheville, NC (Did not submit the required response forms per the solicitation nor provide additional information for evaluation; only submitted their pricing.