

City Council Report

Date: October 4, 2021

To: City Council

Through: Michael Kennington, Deputy City Manager/Chief Financial Officer

From: Edward Quedens, Business Services Director

Matt Bauer, Procurement Administrator

Subject: Three-Year Term Contract with Two Years of Renewal Options for Armored

Car Services for Various City Departments (Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Business Services and Mesa Police Departments and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Brink's Incorporated dba, Brink's U.S. at \$30,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The City has a need of secure transport of cash and other negotiable documents for various City facilities, by way of armored car services, to the City's banking services provider. The Contractor will provide armored car services, including pick-up and delivery of bank deposits to the City's banking services provider the next day.

The City received two proposal responses and a No Bid response. Both vendors met the minimum qualifications. The evaluation committee evaluated the proposal responses in accordance with the City's established policies and procedures. The evaluation committee completed the scoring of the responses against the scoring criteria in the solicitation. Award is recommended to the highest scored and lowest cost respondent whose proposal best meets the City's requirements.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021250

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and

approval

Funding Source: Individual Department's operating budget

Proposal Responses and Final Scoring

Respondent	Total Points Possible / 1,000
Brink's Incorporated dba, Brink's U.S. – Coppell, TX (Recommended)	<u>950</u>
Garda CL West, Inc. – Boca Raton, FL	793

No Bid response received from:

Loomis U.S. – Tempe, AZ