



# City Council Report

**Date:** September 13, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Landscape Maintenance Services for City Facilities (Zone 7) for the Parks, Recreation and Community Facilities Department (**Council Districts 5 and 6**)

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department (PRCF) and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Mariposa Landscape Arizona, Inc. at \$457,200 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide landscape maintenance services for various City facilities. The City has split the landscaping into geographic areas referred by the City as Zones 5, 6, 7 and Secured Sites. This contract will establish a landscape maintenance services for all applicable facilities within Zone 7 which encompasses 14 City facilities.

On 8/23/2021, Council approved the Ratification of the Emergency Purchases for Landscape Maintenance Services for City Facilities (Zone 7 and Secured Sites). The previous contractor was defaulted after five months, for failure to perform per the specifications in their contract. The City terminated the contract effective 6/30/2021. The City issued a new Request for Proposal which is now being recommended for award.

The City received four proposal responses of which all vendors met the minimum qualifications. The evaluation committee evaluated the proposal responses in accordance with the City's established policies and procedures. The evaluation committee completed the scoring of the responses against the scoring criteria in the solicitation. Award is recommended to the highest scored respondent.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals

Contract Number: 2022002

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department – Facilities Maintenance operating budget

### **Proposal Responses**

Artistic Land Management, Inc. - Chandler, AZ

Mariposa Landscape Arizona, Inc. - Glendale, AZ

Somerset Landscape a Yellowstone Landscape Company dba, Yellowstone Landscape - Chandler, AZ

Apex Landscape Management, LLC dba, Apex Landscape Maintenance - Chandler, AZ

### **Final Scoring**

Respondent	250 Points Possible
Mariposa Landscape Arizona, Inc. (Recommended)	<u>212.73</u>
Artistic Land Management, Inc.	163.09
Apex Landscape Maintenance	152.26
Somerset Landscape LLC dba, Yellowstone Landscape	142.50