



City Council Report

Date: July 1, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Sageon Uninterruptible Power Supply Preventative System Maintenance, Repairs, Related Services, and Purchases of Equipment, Parts and Systems for the Department of Innovation and Technology **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Transportation Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from NGH Power Systems, Inc. at \$109,400 for Year 1; and \$78,500 for Years 2 through 5; with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide an experienced contractor to provide Sageon AC and DC Uninterruptible Power Supply (UPS) preventative system maintenance, repairs, related services, and for the purchase of equipment, parts, and systems. UPS's are battery backups that provide energy to critical electronic equipment when commercial power has failed. The City solicited a brand name only specification due to product standardization.

The City received two proposal responses of which both vendors met the minimum qualifications. The evaluation committee evaluated the proposal responses in accordance with the City's established policies and procedures. The evaluation committee completed the scoring of the responses against the scoring criteria in the solicitation. Award is recommended, to the highest scored respondent. The evaluation was conducted, and points were awarded by consensus by the evaluation committee.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2021107
Local Consideration: Policy did not apply to this procurement method
Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to administrative review and approval

Funding Source: Department of Innovation and Technology and Communications operating budgets

Proposal Responses and Final Scoring

| Respondent | Total Points Possible / 800 |
|--|-----------------------------|
| NGH Power Systems, Inc. – Phoenix, AZ (Recommended) | <u>620.94</u> |
| Communications Power Solutions, Inc. – Tempe, AZ | 471.53 |