



City Council Report

Date: June 21, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Five-Year Term Contract for the Purchase of Axon Flex On-Body Camera Equipment, Supplies and Evidence.com Storage and Controlled Electrical Weapon Equipment and Supplies for the Mesa Police Department (Replacements/Upgrades) **(Sole Source) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the sole source vendor, Axon Enterprises, Inc. for \$1,956,522.15 for year 1 and \$1,583,911.70 annually for years 2 through 5, based on estimated quantities.

Background / Discussion

The Police Department began using Axon Flex On-Body Cameras (OBC) in 2012. The system is a tool used to demonstrate transparency, ensure accountability, and increase the public's trust in officers. The department has 458 On-Officer Body Cameras issued to all patrol officers, motor officers, select investigative units and SWAT armored vehicles. In addition to hardware, the Police Department purchased five years of secure cloud data storage through Evidence.com.

The Mesa Police Department also uses a Controlled Electrical Weapon (CEW). The CEW is used to incapacitate dangerous subjects or to gain lawful control of combative subjects. The Police Department has been using CEW equipment since 2011 and has an inventory of 827 devices. 729 devices that have been deployed to sworn officers, detention officers, municipal security officers and park rangers.

Currently, all OBC systems have been assigned and/or are in reserve for Academy graduates. As the program developed, requests for additional OBCs have been received. It is estimated that a minimum of 211 additional OBC systems are needed to fulfill the current requests and maintain an adequate supply of replacements. The new contract is for a total allotment of 669 OBC systems.

A review by training staff regarding CEWs was conducted; the analysis determined that the optimal number of CEWs needed is 729. The new contract will upgrade all the devices and has a provision that includes both training and duty cartridges; under the current contract

these costs are incurred on an as-needed basis. Additional advantages of the upgraded equipment include optimized close range, new device management and is yellow in color.

This contract includes an Axon refresh plan for OBCs and docks, which will cycle to the most current format every 2.5 years. Also, regarding CEWs, a warranty is included which covers the devices for the entirety of the contract. These provisions will ensure that program costs are evenly dispersed, the program can be sufficiently maintained and will be financially supported for the foreseeable future without the need to purchase any replacement devices or docks which may get damaged or inoperable.

Axon Enterprises, Inc. is the authorized sole distributor, retailer, and repair facility for Axon brand cameras and Taser brand energy weapon products.

Fiscal Impact

The current five-year contract began in July 2017. Axon has agreed to terminate this contract and begin a new five-year contract in July 2021.

Purchase Information

Action: Award

Procurement Type: Sole Source

Contract Number: 2021239

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Five Years

Funding Source: Year 1 funded by the Mesa Police Department operating budget. Years 2 through 5 funded by FY 2022 Public Safety Lifecycle Funds.

AWARD RECOMMENDATION	
Purchase Axon Flex On-Body Camera Equipment, Supplies and Maintenance, Evidence.com storage and Controlled Electrical Weapon Equipment and Supplies per Contract No. 2021239 and Quote Q-293301-44333.729DN (5/17/2021)	
Year 1:	\$1,956,522.15
Year 2:	\$1,583,911.70
Year 3:	\$1,583,911.70
Year 4:	\$1,583,911.70
Year 5:	<u>\$1,583,911.70</u>
Five-Year Total:	<u>\$8,292,168.95</u>
The amounts requested include \$200,000 each contract year to expand the program in the event additional equipment needs are identified.	