



City Council Report

Date: June 7, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of an Officer Training Simulator (Addition) for the Mesa Police Department **(Sole Source) (Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the sole source vendor, Govred Technology, Inc. at \$66,000.

Background / Discussion

The Police Department is requesting the purchase of one APEX Officer Virtual Reality Training System. The APEX system provides interactive testing and assessment and immersive hands-on scenario-based exercises with detailed debriefing and after-action review. The system is designed to increase knowledge, skills and confidence in a safe, challenging environment that is interactive and engaging.

The APEX System will be an additional tool to train officers consistently and safely in the areas of decision making and threat recognition. The system is a versatile training tool that can be utilized in small spaces as well as large areas.

Govred Technology, Inc. is offering a first in Arizona discount. Technical service includes free software updates, new scenarios, and exercises to keep skills sharp all at no cost for the life of the system. There are no other like item(s) or product(s) available for purchase that would serve the same purpose or function because of the proprietary and exclusive Apex Officer content library, training modules, dynamic scenario generator, haptic feedback system, backpack mounted modular workstations, virtual reality training technology, accessories and more.

The APEX Officer Training Simulator is manufactured, sold and distributed exclusively by Govred Technology. There are no agents or dealers authorized to represent this product.

Purchase Information

Action: Award
Procurement Type: Sole Source
Contract Number: 2021231

Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Funding Source: Police Department operating budget

AWARD RECOMMENDATION

Quantity One – APEX Officer – Pro Training Simulator to include APEX Officer Content Library, High Performance VR-Ready Workstation, Virtual Reality Head Mounted Display, Virtual Training Accessories, APEX Wireless, Haptic Training Vest, After Action Debriefing, Advanced Officer Analytics, APEX Reporting and Monitoring, APEX Officer Training and Setup, and APEX Officer - X2 Hardware Upgrade per Quote (5/5/2021)

Base	\$95,868.00
First in Arizona Discount	(\$48,368.00)
APEX Officer X2 Upgrade	\$22,000.00
First in Arizona Discount	<u>(\$7,000.00)</u>
Sub Total	\$62,500.00
5.6% Use Tax	<u>\$3,500.00</u>
Total	<u>\$66,000.00</u>