



City Council Report

Date: May 3, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Industrial and Non-Industrial Electrical and Process/SCADA Equipment, Parts, Supplies and Services for various Citywide Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Park, Recreation and Community Facilities (PRCF) Department, and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified proposals from Consolidated Electrical Distributors dba Arizona Electrical Supply (a Mesa business); Elliott Electric Supply (a Mesa business); Graybar Electric Company, Inc.; and Wesco at \$2,740,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

Mesa, as the lead agency solicited Request for Proposals for multiple agencies. The cities of Avondale, City of Scottsdale, and Tempe have expressed their intent to purchase from the resulting contract. All Strategic Alliance for Volume Expenditures (S.A.V.E.) members may also purchase from resulting contract.

This contract will provide industrial and non-industrial electrical process/SCADA controls, equipment, parts, supplies and tools to be used to maintain critical electrical infrastructure for water and wastewater sites for the Water Resources Department. Multiple departments as a citywide contract may use this contract for their purchases of industrial and non-industrial equipment, parts and supplies including PRCF, Energy Resources, Transportation, Business Services, Utilities, Facilities Maintenance, Engineering and Arts and Culture.

The City received four proposal responses of all vendors met the minimum qualifications. The evaluation committee evaluated the proposal responses in accordance with the City's established policies and procedures. Best and Final offers requesting the vendor's lowest pricing was requested by the evaluation committee. The committee completed scoring the responses against the scoring criteria in the solicitation. Based upon the evaluation results

and Best and Final (BAFO) results, the committee unanimously recommends award to the four, proposal respondents.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021062

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department operating budget through the Enterprise Fund - Water and Wastewater, Greenfield Joint Venture and Operations and Maintenance budget, PRCF Operations and Infrastructure budget, and individual Departments' budgets.

Proposal Responses / BAFO Scoring

Respondent	Total Points Possible / 500
Consolidated Electrical Distributors dba, Arizona Electrical Supply - Mesa, AZ (Recommended)	<u>349.07</u>
Graybar Electric Company, Inc. - Phoenix, AZ (Recommended)	<u>334.74</u>
Elliott Electric Supply - Mesa, AZ (Recommended)	<u>304.50</u>
Wesco - Phoenix, AZ (Recommended)	<u>261.47</u>

Award Recommendation

Consolidated Electrical Distributors - Groups 1 through 23, 26 through 32

Elliot Electric Supply – Groups 1 through 6, 8 through 15, 18 through 22, and 31 through 37

Electric Company, Inc. - Groups 1 through 22, 27, 29 through 37

Wesco Distribution – Groups 1, 5, 9 through 12, 14 through 16, 19 through 21, 31 and 32