



Business License

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Business Services Department

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Other Municipalities

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Business License Required

- Apache Junction
- Chandler
- Flagstaff
- Gilbert
- Glendale
- Goodyear
- Peoria
- Scottsdale
- Surprise
- Tucson
- Wickenburg

Business License Not Required

- Phoenix
- Tempe
- Mesa

Business License Benefits

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- Health, Safety and Welfare
- Share information with entities such as Economic Development and the Chamber of Commerce
- Contact information for City programs
- Clustering of like businesses
- Help businesses do business in Mesa
- Identify service businesses located in Mesa
- Identify home-based businesses in Mesa
- Identify taxable businesses not currently reporting
- Letter of support from the Mesa Chamber

Business License for Mesa

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- Current TPT Licenses ≈10,000
 - Taxable businesses
- Non-Taxable Service Businesses 5,000-10,000
- New Business Licenses 15,000-20,000

Who Would Need a Business License

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- Taxable businesses
- Service businesses
- Home-based businesses

Who Would Not Need a Business License

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- Business Not Located in Mesa
- Government Agencies
- Religious, veteran, civic service, non-profits
- Schools
- Taxi, Livery Vehicle, Limousine Service
- Babysitting
- Mobile Food Vendors/Peddlers/Solicitors

Who Would Not Need a Business License

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Specifically Called out in State Statute:

- Out of State Businesses
- Food Producer
- Residential Rental Properties and Property Owners (homes, condos, townhouse, apartments)
- Insurance Agents

Costs to Implement

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- Recommending 2 new FTE if a Business License is approved (year 1 cost \$141,096)
 - Approximate number of Business Licenses as we had TPT licenses when it transitioned to the State
 - Help with business outreach
- Build a business license record type in the licensing system (~\$20,000)

Staff Proposal

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- Implement an annual Business License
- Application Fee of \$10
- Annual Renewal Fee of \$25

Other Municipalities' Fee

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City	Application Fee	Renewal Fee
Chandler	\$45	\$45
Gilbert	\$35	\$35
Glendale	\$25	\$25
Queen Creek	\$60	\$40
Scottsdale	\$62	\$50

- Range of fees charged by other cities
 - Initial License: \$25-\$62 (App + License Fee)
 - Annual Renewal Fees: \$15-\$50

Other Municipalities' Fee

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City	Application Fee	Renewal Fee
Chandler	\$45	\$45
Gilbert	\$35	\$15
Glendale	\$25	\$25
Queen Creek	\$60	\$40
Scottsdale	\$62	\$50
Mesa - Proposed	\$10	\$25

- Range of fees charged by other cities
 - Initial License: \$25-\$62 (App + License Fee)
 - Annual Renewal Fees: \$15-\$50

Failure to Acquire/Renew a License

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- Late Fee and Monetary Penalties for Noncompliance
- No Criminal Penalty

Tasks Ahead

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- Finalize Code/Ordinance
- Post 60-Day Fee Public Notice
- Council Meetings Intro/Consideration (Fall)
- Build business license in Accela
- Hire Staff
- Outreach

Direction Requested

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- Move forward with Business License and related fees?



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