



# City Council Report

**Date:** May 3, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Three Rapidly Deployable Camera System Kits (Additions) for the Mesa Police Department **(Sole Source) (Fully grant funded by the Arizona Department of Homeland Security) (Citywide)**

## Purpose and Recommendation

Council is requested to approve the award as recommended.

City staff and Purchasing recommend awarding the contract to the sole source vendor, KTAC Communications at \$102,885.

## Background / Discussion

The Mesa Police Department secured federal funding to purchase three additional deployable camera kits from KTAC Communications. These kits are deployed from a tripod for emergencies and events of large gatherings such as sporting events, holiday events, protests, etc.

Currently, the Department utilizes the KTAC deployable camera system that was purchased in 2016. This system consists of seven deployable cameras kits. Each kit consists of a camera, tripod, cabling, power source, and multiple transmission devices and are similar to point and/or mesh radio communications. All seven cameras feed into a KTAC receiver. That receiver can decode the encrypted signals from all the cameras simultaneously and then separate each camera feed to display them onto multiple screens in a command center setting. The original KTAC system was purchased using a Tempe contract that was competitively bid and met the City of Mesa's procurement requirements.

The same KTAC camera system is utilized by Phoenix Police, MCSO, Tempe Police, and Scottsdale Police. This means these agencies can share equipment to construct a much larger system should one be required.

Through this purchase, three camera kits will be added to the City of Mesa's existing KTAC system. There are systems available from other companies, however those systems feed into their own receiver and will not communicate with the KTAC receiver. To have all ten cameras link into the same receiver and displayed to a command setting, the Department needs to purchase the KTAC camera kits which are only sold by KTAC Communications. This purchase increases the live camera coverage from an event or emergency to assist those in command with making educated and informed decisions.

KTAC is the only distributor/vendor of their system. There are no outside vendors that sell the KTAC system.

### Purchase Information

Action: Award

Procurement Type: Sole Source

Contract Number: 2021179

Local Consideration: Policy did not apply to this procurement method

Funding Source: Funded from the Arizona Department of Homeland Security Grant (2020 UASI 200814-04)

| AWARD RECOMMENDATION  |                            |
|---|----------------------------|
| <u>Quantity 3</u> – Camera Kits <u>\$54,000</u> ; <u>3</u> Video Transmission including MESH Radios, Point to Point Radios, and Point to Multi Point Radios <u>\$40,050.00</u> ; and <u>1</u> Freight Cost <u>\$950.00</u> ; per Contract No. 2021179 and Quote No. 1230 (11/24/2020) |                            |
| Base  | \$95,000.00                |
| 8.3% Mesa Sales Tax   | <u>\$7,885.00</u>          |
| <b>Total</b>  | <b><u>\$102,885.00</u></b> |