



City Council Report

Date: April 5, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Private Security Guard Services for Various City Facilities **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Arts and Culture, Business Services, Library Services and Police Departments and Purchasing evaluated responses. The evaluation committee recommends awarding the highest scored proposal response from Universal Protection Service, LP dba Allied Universal Security Services at \$1,300,000 annually, based on estimated usage, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

Background / Discussion

This agreement is for private security officer services. The scope of work includes unarmed physical security services, mobile patrol using a golf cart, shuttle services for employees between City buildings and parking structures and security for special events and festivals that are hosted by the City. Services are required for various locations throughout the City.

The estimated annual amount of \$1,300,000 includes capacity to:

- Add security services for the Dobson Library, in the event funding is identified and need is expressed.
- Provide services for unanticipated pop-up events.
- Proactively anticipate a price increase.

The City received twenty proposal responses. The evaluation committee evaluated the proposal in accordance with the City's established policies and procedures. The committee completed scoring the responses against the scoring criteria in the solicitation. Based upon the results from the proposal responses, clarifications, interviews, and Best and Final Offers, the committee recommends award to the top-ranked and lowest priced firm whose proposal best meets the City's requirements.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021073

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Arts and Culture, Library Services and Mesa Police, operating budgets

Proposal Responses

Arowhead Security, Inc. dba, Vet-Sec Protection Agency - Glendale, AZ

American Guard Services Inc. - Los Angeles, CA

Anderson Security Agency, LTD - Phoenix, AZ

Andy Frain Services, Inc. - Aurora, IL

Blackstone Security Services, Inc. - Phoenix, AZ

Canyon Security Specialist & Consulting - Phoenix, AZ

Charlie Mike Protective Services LLC - Scottsdale, AZ

Confidential background Investigations, dba, CBI Security Service - Phoenix, AZ

Desert Eagle Intelligence, Inc. dba, Desert Eagle Security - Sierra Vista, AZ

DSZ Enterprises LLC dba, Bolt Security Guard Services - Scottsdale, AZ

Encore One, LLC dba, American Security, LLC - Phoenix, AZ

Final Coast Security Services, Inc. - Jacksonville, FL

G4S Secure Solutions (USA) Inc. - Jupiter, FL

IPSA Security Services - Phoenix, AZ

PalAmerican Security Group Ltd. - Phoenix, AZ

Surveillance Security Inc.- Gilbert, AZ

Transcend Security Solutions, LLC - Phoenix, AZ

Trident Security Services, Inc. - Tempe, AZ

United American Security dba, GardaWorld Security Services - St. Louis, MO

Universal Protection Service, LP dba, Allied Universal Security Services - Phoenix, AZ

Final Scoring after Best and Final Offers

Respondent	Total Points Possible / 1,200
Allied Universal Security Services (Recommended)	<u>1,150.00</u>
Transcend Security Solutions	1,136.00
Trident Security Services	1,125.75