



City Council Report

Date: April 5, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Mobile Natural Gas Supply for the Energy Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Energy Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Rawhide Leasing Company, LLC; CenterPoint Energy Mobile Energy Solutions, Inc.; Ultimate CNG, LLC; and Sapphire Gas Solutions, LLC at \$320,000 annually, based on estimated potential system supporting events.

Background / Discussion

This contract will provide a qualified supplier list to provide mobile gas supply to support the natural gas distribution system during extreme weather conditions and planned maintenance to reduce customer service interruptions. Qualified suppliers will be able to bid on each season during the supply period and their bid on seasonal mobile gas supplies and the pricing will be locked in for those seasons. During those seasons, Mesa will issue work orders based on the actual work needed.

Energy Resources expects to only utilize the contract if additional support to the natural gas distribution is required. The department will seek quotes from the qualified vendors prior to each system support project. The contract amount is based on estimated potential system supporting events for each year and may increase due to the changes to the commodity prices for natural gas.

The City received seven proposal responses of which, all vendors met the minimum qualifications, and a no bid response. The evaluation committee evaluated the proposals in accordance with the City's established policies and procedures. The evaluation committee determined that only the respondents that scored 70 points and higher would be recommended for award. The evaluation committee completed scoring the response against the scoring criteria in the solicitation. Based upon the evaluation results, the committee recommends award to the four, highest scored respondents. The evaluation was conducted, and points were awarded by consensus by the evaluation committee.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021110

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Energy Resources Department (Gas Utility Operations and Maintenance)

Proposal Responses

CenterPoint Energy Mobile Energy Solutions, Inc. - Houston, TX

CNG Direct, LLC - Rancho Cucamonga, CA

PLUM Gas Solutions, LLC - Issaquah, WA

Rawhide Leasing Company, LLC - Provo, UT

Sapphire Gas Solutions, LLC - Conroe, TX

Stabilis GDS, Inc. - Houston, TX

Ultimate CNG, LLC - Oakton, VA

No Bid response received from:

Certarus, LTD

Final Scoring and Award Recommendation

Respondent	Total Points Possible / 100
Rawhide Leasing Company (Recommended – Qualified Supplier)	<u>84.67</u>
CenterPoint Energy Mobile Energy Solutions (Recommended – Qualified Supplier)	<u>78.67</u>
Ultimate CNG (Recommended – Qualified Supplier)	<u>76.83</u>
Sapphire Gas Solutions (Recommended – Qualified Supplier)	<u>73.17</u>
CNG Direct	62.50
Stabilis GDS	61.67
PLUM Gas Solutions	53.00