



# City Council Report

**Date:** April 5, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Landia Equipment Parts and Services for the Water Resources Department **(Single Response) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the single response, Landia, Inc. at \$142,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide Landia pumps, equipment, parts and services for the City's Northwest Water Reclamation Plant. There are four Landia wall pumps, two in each of the aeration basins located at the plant. These pumps are critical to the operation of the plant and must be maintained in good working condition. Failure of the pumps would be detrimental to plant operations and would result in a permit violation and costly repairs to the plant.

As anticipated Landia, Inc. was the only proposer for RFP 2021123; a No Bid response was received from Pioneer Equipment, Inc. Landia, Inc. is the manufacturer for the equipment installed within the Water Resources Department. Landia, Inc. does not have authorized distributors in the USA.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2021123  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three Years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval  
Funding Source: Water Resources Enterprise Wastewater Operations and Maintenance budget