



City Council Report

Date: February 22, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Landscape Maintenance Services for City Facilities (Zone 7) for the Parks, Recreation and Community Facilities Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department (PRCF) and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Brightview Landscape Services, Inc. at \$221,350 annually (includes a 20% contingency), with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide landscape maintenance services for various City facilities. The City has split the landscaping into geographic areas referred by the City as Zones 5, 6 and 7. This contract will establish a landscape maintenance services contract for all applicable facilities within Zone 7 which encompasses 14 City facilities.

PRCF and the City's previous contractor, mutually agreed to terminate existing Contract after two years instead of the initial three-year term. Due to the challenges expressed by the City and the Contractor; as well as the financial impact of maintaining proper personnel due to the badging requirements and the COVID pandemic, the City of Mesa PRCF and the Contractor mutually agreed to terminate the agreement.

Due to the difficulty of badging personal at a level 2, which was required for 22 of our 82 sites on contract, PRCF decided to create a fourth contract which solely lists these specific facilities. The Department anticipates that this change will allow the contractors to maintain the appropriate number of personnel they need to perform the required services outlined in the contract.

Purchase Information

Action: Award
Procurement Type: Request for Proposals

Contract Number: 2021093
 Local Consideration: Policy did not apply to this procurement method
 Protests Received: None
 Initial Contract Term: Three years
 Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval
 Funding Source: Parks, Recreation and Community Facilities Department – Facilities Maintenance operating budget

Proposal Responses

Artistic Land Management, Inc. - Chandler, AZ
 Brightview Landscape Services, Inc. - Gilbert, AZ
 Legends Landscape Maintenance, Inc. - Phoenix, AZ
 Mariposa Landscape Arizona, Inc. - Glendale, AZ
 Reyes & Sons Landscaping, LLC - Phoenix, AZ
 Somerset Landscape a Yellowstone Landscape Company dba, Yellowstone Landscape - Chandler, AZ

No Bid response received from Turf & Trees Landscaping

Final Scoring

Respondent	200 Points Possible
Brightview Landscape Services, Inc. (Recommended)	<u>141.34</u>
Reyes & Sons Landscaping, LLC	130.80
Artistic Land Management, Inc.	122.76
Somerset Landscape dba, Yellowstone Landscape	104.97
Legends Landscape Maintenance, Inc.	101.98
Mariposa Landscape Arizona, Inc.	23.11