



# City Council Report

**Date:** February 8, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for  
Ford Original Equipment Manufacturer (OEM) Auto and Light Duty Truck  
Parts for the Fleet Services Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Sanderson Ford at \$158,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide a source of Ford original equipment manufacturer parts to support the City's fleet of sedans, light duty trucks and vans.

## Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2021087

Local Consideration: Did not result in a Mesa business being recommended for award of all or part of this award

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Fleet Services Department operating budget through the Fleet Internal Services Fund

## December 2, 2020 Bid Responses

Sanderson Ford	\$9,464.94 (Recommended)
Glendale, AZ	

Earnhardt Ford Sales Company dba Earnhardt Ford Chandler, AZ	\$9,657.60
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Genuine Parts Company dba NAPA Auto Parts Mesa, AZ	\$10,998.38 *\$10,778.41
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No Bid Response  
RWC Group - Phoenix, AZ

\*For evaluation, Mesa TPT deduction applied.