



City Council Report

Date: January 25, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: 3-1/2 Year Term Contract with a Five Years of Renewal Options for Wireless Voice, Data, Equipment, Products and Services for Citywide Use **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Department of Innovation and Technology, Mesa Fire and Medical, Mesa Police Energy Resources, and Water Resources Departments, and Purchasing recommend authorizing the purchase using the NASPO/State of Arizona cooperative contracts with AT&T, DiscountCell, T-Mobile, and Verizon Wireless at \$1,755,000 annually, based on estimated usage.

Background / Discussion

This contract provides for the purchase of a wide variety of wireless devices and services used by City departments. This includes cell phones, data cards, and vehicle locator services.

In mid-2014, the City transitioned to a pool plan program that enabled the City to save on wireless voice, data, equipment, and services. Through this program, City devices draw from the citywide voice or data allowance if usage exceeds an individual plan's limit, mitigating overage charges. In addition, the program allows equipment upgrades facilitating the replacement of aging or failing devices as needed. The City uses a procurement card to make payment under the agreement which has increased the City's rebate received from Bank of America.

The estimated annual usage is \$1,755,000 (Fire and Medical \$200,000, Police \$800,000, Energy Resources \$10,000, Water Resources \$45,000, and other departments through the Innovation and Technology \$700,000).

The NASPO ValuePoint Cooperative Purchasing Program is a cooperative program that facilitates public procurement solicitations and contracts using a lead state model, which meets the City's highest standard for public cooperative contracting, achieving effective and efficient acquisition of quality products and services. NASPO/State of Arizona cooperative contracts meet the City's procurement requirements and allow for cooperative use. Staff believes this contract is advantageous to the City and that going out for a formal bid would result in higher cost due to the loss of leverage of the cumulative spend of the cooperative contract.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2021106

Contracting Agency/Contract Number – Expiration: NASPO Value Point/State of Arizona – through 8/11/2024

CTR052804 – Cingular Wireless II LLC (AT&T Corp.) (NASPO MA149-1)

CTR045264 – DiscountCell, Inc. (NASPO PD180-1)

CTR052803 – T-Mobile USA, Inc. (NASPO MA176-1)

CTR052806 – Verizon Wireless Cellco Partnership (NASPO MA152-1)

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: 3-1/2 Years (2/1/2021 through 8/11/2024)

Possible Renewals: Up to a maximum of five years subject to NASPO/State of Arizona, Administrative review and approval

Funding Source: Department's Operating budgets