



# City Council Report

**Date:** February 8, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Fertilizer for the Parks Recreation and Community Facilities Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Parks Recreation and Community Facilities Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: JR Simplot Company dba Simplot Turf and Horticulture, Nutrien AG Solutions, Rentokil North America, Inc dba Target Specialty Products, and Wilbur Ellis at \$200,000 annually, based on estimated requirements with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide fertilizer and related commodities for use in landscape areas at Mesa Aquatic Facilities, City Facilities, Mesa Cemetery, Parks retention basins and sports fields.

## Purchase Information

Action: Award  
Procurement Type: Reverse Auction  
Contract Number: 2021076  
Local Consideration: Not applicable as there were no Mesa responses.  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval  
Funding Source: Parks Recreation and Community Facilities Department operating budget

## December 7, 2020 Responses

JR Simplot Company dba Simplot Turf and Horticulture – Tempe, AZ  
Nutrien AG Solutions – Chandler, AZ  
Rentokil North America, Inc dba Target Specialty Products – Santa Fe Springs, CA  
Wilbur Ellis – Tempe, AZ

## AWARD RECOMMENDATION

Fertilizer and other specified related commodities per Agreement #2021076; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response

Lowest, Responsive and Responsible Bidders by Line:

**Wilbur Ellis – Tempe, AZ**

Lines 1, 2, 10 and 13

**Nutrien AG Solutions – Chandler, AZ**

Lines 3, 5, 7 and 13

**Rentokil North America, Inc dba Target Specialty Products – Santa Fe Springs, CA**

Lines 4, 5, 6, 8, 9, 12 and 13

**JR Simplot Company dba Simplot Turf and Horticulture – Tempe, AZ**

Line 11 and 13