



# City Council Report

**Date:** January 25, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Bronze Water Service Valves, Fittings and Hydrants for the Materials and Supply Warehouse (for the Water Resources Department) **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Business Services Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Arizona Water Works Supply, Core and Main LP, Dana Kepner Co. Inc., Ferguson Enterprises LLC dba Ferguson Waterworks, and Fortiline Waterworks Inc. (a Mesa business), at \$751,000 annually, based on estimated requirements with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide a variety of valves, fittings, hydrants, and repair parts stocked in the Materials and Supply Warehouse for use by Water Resources for the maintenance of the City's water distribution system and City-owned fire hydrants.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2021071  
Local Consideration: Policy did not result in a Mesa award.  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval  
Funding Source: Materials and Supply operating budget through the Warehouse Internal Service Fund

## December 8, 2020 Responses

*Bid Tabulation (Items 1 through 220) available upon request.*

## AWARD RECOMMENDATION

Bronze Water Service Valves, Fittings, Hydrants and Repair Parts per Agreement #2021071; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response

Lowest, Responsive and Responsible Bidders by Line:

**Arizona Waterworks Supply – Tempe, AZ**

Groups: 1, 6, 11, 14, and 76

**Core and Main LP – Gilbert, AZ**

Groups: 4, 9, 17, 38, 50, 51, 71, and 75

**Dana Kepner Co Inc. – Phoenix, AZ**

Groups: 35, 37, 39, 41, and 62

**Ferguson Enterprises LLC dba Ferguson Waterworks – Phoenix, AZ**

Groups: 3, 5, 7, 8, 10, 12, 13, 15, 18-23, 25-34, 36, 40, 42-49, 52-57, 60, 61, 63-70, 72-74, and 77-85

**Fortiline Waterworks – Mesa, AZ**

Groups: 2, 16, 24, 58, and 59