



City Council Report

Date: January 11, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Structural/Extrication Personal Protective Equipment for the Mesa Fire and Medical Department (Funded by the Mesa Fire and Medical operating budget and Public Safety Sales Tax Fund) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Freightliner of Arizona, LLC dba Velocity Fire Equipment; L.N. Curtis & Sons; Matlick Enterprises dba United Fire Equipment Company; and Municipal Emergency Services, Inc. at \$500,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide structural/extrication personal protective equipment (PPE) for Mesa Fire and Medical members. The fire protective clothing specified represents materials that have been extensively tested and approved for use by the City of Mesa Fire and Medical Department's Equipment Evaluation Committee. The brand, materials, fabrics, special product features, sizes, pattern and colors have been selected because they have proven to be the most effective in training and emergency field operations. Benefits found during testing were higher protection from heat and burns, quicker cool down, quicker drying times of gear, easier movement which provides less body stress to muscles, less fatigue, and lower body temperature. The use of task-specific appropriate single-layer garment extrication PPE is the most effective means to eliminate exposure to carcinogens while drastically reducing thermal assault-related cardiac stress and fatigue.

The solicitation included six separate Groups (1 to 6). Staff is recommending award to the lowest most responsive and responsible bidder of each Group, except structure boots (Group 6). Staff is recommending award of Group 6 to multiple responsive and responsible bidders who met the minimum qualifications and specifications for structure boots. Group 3 was removed from the bid to allow for product testing and evaluations through a formal RFP process.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2021069

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Mesa Fire and Medical operating budget and Public Safety Sales Tax Fund

November 9, 2020 Bid Responses - *Bid Tabulation available upon request*

Group 1 - Structural Personal Protective Equipment (PPE)

Group 2 - Structural Personal Protective PPE

Group 3 - Particulate Blocking Hood/Removed from Bid (not awarded)

Group 4 – Helmets

Group 5 - Structure Gloves

Group 6 – Structure Boots

	<u>Bid Amount</u>
Freightliner of Arizona, LLC dba, Velocity Fire Equipment Tolleson, AZ	*(Recommended Group 6)
L.N. Curtis & Sons Phoenix, AZ	\$20,665.00 (Recommended Group 4) *(Recommended Group 6)
Matlick Enterprises dba, United Fire Equipment Company Tucson, AZ	\$323,450.00 (Recommended Group 1) \$27,000.00 (Recommended Group 5) *(Recommended Group 6)
Municipal Emergency Services, Inc. Tempe, AZ	\$16,314.75 (Recommended Group 2)

*Bid amount varies by vendor as well as tax varies depending on which vendor employees purchase boots from.