



# City Council Report

**Date:** November 16, 2020  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Emergency Generator Rental Services for the Parks, Recreation and Community Facilities and Water Resources Departments **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Empire Southwest, LLC dba Empire Cat Power Systems (a Mesa business); Herc Rentals, Inc.; and Valleywide Generator Service, LLC (a Mesa business); at \$200,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide emergency and non-emergency generator rental per contract specifications. PRCF uses rental generators during generator replacements or to supply emergency backup power in case of power failure. Water Resources uses rental generators for part or all of the hot summer months to supply emergency backup power to pump stations without a redundant power system. The majority of the services will be for stand-by generators which will be on site for use in case of a power failure.

The City received three proposal responses which all met the minimum qualifications. The evaluation committee evaluated the proposal in accordance with the City's established policies and procedures. Best and Final Offers were requested from all three respondents. The evaluation committee completed scoring these responses against the scoring criteria in the solicitation. Based upon the evaluation results, the committee recommends award to all three qualified respondents. There is not a Primary or Secondary award and when appropriate, Water Resources and PRCF will obtain quotes. The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

## Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2020233

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Parks, Recreations and Community Facilities operating budget and Infrastructure Funding (\$50,000); and Water Resources Department budget through Water, Wastewater Sub Funds and Greenfield Joint Venture Fund (\$150,000)

## Proposal Responses

Empire Southwest, LLC dba, Empire Cat Power Systems – Mesa, AZ

Herc Rentals, Inc. – Bonita Springs, FL

Valleywide Generator Service, LLC – Mesa, AZ

## Final Results

Respondent	Total Points Possible / 800
Empire Cat Power Systems (Recommended)	<u>722.50</u>
Valleywide Generator Service, LLC (Recommended)	<u>633.47</u>
Herc Rentals, Inc. (Recommended)	<u>521.87</u>