



City Council Report

Date: October 19, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Eight Month Term Contract with Three Years of Renewal Options for In-Vehicle Routers for Medical Response Vehicles for the Mesa Fire and Medical Department **(Funded by the Capital - General Fund) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department (MFMD) and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Discount Cell, Inc., at \$50,000 annually, based on estimated requirements.

Background / Discussion

On 8/31/2020, Council approved the one-time purchase for fifteen, in-vehicle routers (additions) for new fire and medical response vehicles at \$50,000 as recommended. A term contract is required for the Department's future purchases for in-vehicle routers. MFMD and Purchasing recommend amending the award to be an annual contract with an annual amount of \$50,000.

CradlePoint IBR 900 or IBR 1700 that allows MFMD to seamlessly switch between either ATT FirstNet or Verizon, based on which LTE carrier has the best signal strength in the area. This ensures crews always stay connected to the Mesa Regional Dispatch Center (MRDC) and receive pertinent emergency information in the quickest way possible.

MFMD has standardized with CradlePoint products. CradlePoint IBR 900 and CradlePoint IBR 1700 have become the in vehicle mounted router for every vehicle with a mobile dispatch computer within the MRDC system. Currently Gilbert Fire, Superstition Fire/Medical's vehicles, Queen Creek Fire/Medical's vehicles, and AMR's vehicles all have CradlePoint devices in them.

Discount Cell competitively bid and was awarded a contract with the State of Arizona for the products being requested by MFMD.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2021022

Contracting Agency/Contract Number - Term: State of Arizona/CTR045264 – 7/1/2019 to 6/30/2024

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Eight Months (10/19/2020 to 6/30/2021)

Possible Renewals: Up to a maximum of three years subject to Administrative review and approval

Funding Source: General Fund through the Department of Innovation and Technology's Lifecycle Program