



City Council Report

Date: October 19, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of One Medium-Duty Aerial Bucket Truck and Service Body (Replacement) for the Transportation Department as requested by the Fleet Services Department **(Funded by the Local Streets Fund) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Transportation Departments and Purchasing recommend authorizing the purchase using the Sourcewell (formerly NJPA) cooperative contract with Altec Industries, Inc., at \$200,799.77, based on estimated requirements.

Background / Discussion

The aerial truck that is being replaced is part of the ongoing vehicle replacement program and has met established criteria. It will be either traded, auctioned, sold, or deployed to special uses.

The cooperative contract has been competitively (nationally) bid and meets the City's procurement requirements. The City believes that the price is fair and reasonable and that soliciting for this product would not result in the City receiving more favorable pricing or terms. The contract also allows the City to purchase an aerial truck that is in-stock with quick delivery. If the City competitively bids the vehicle it would take 14 to 16 months to manufacture the vehicle. During which time Transportation would have to rent a 50' aerial truck at a cost of \$3,500 per month, totaling \$56,000.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2021054
Contracting Agency/Contract Number: Sourcewell / 012418-ALT
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Funding Source: Fleet Services Department budget through the Local Streets Fund

AWARD RECOMMENDATION

Quantity One – 2020 Freightliner M2 106 with an Altec TA50 Aerial Utility Body per Contract Nos. 2021054 and Sourcewell / 012418-ALT and Quote 744986 dated 9/25/2020

Base	\$183,178.00
8.3% Sales Tax	\$15,203.77
Delivery	<u>\$2,418.00</u>
Total	<u>*\$200,799.77</u>

One **Replacement** for the Transportation Department funded by the Local Streets Fund