



City Council Report

Date: September 21, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for GE Radios, Equipment, Parts and Services (Lifecycle Replacement) for the Materials and Supply Warehouse (for the Water Resources and Energy Resources Departments) **(Single Response) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified, single respondent, Voyageur Security dba, Access Technologies, at \$252,000 annually, with an annual increase allowance of up to 5%, or the adjusted Producer Price Index.

Background / Discussion

This contract will provide General Electric (GE) radios, equipment, parts and services per brand name specifications due to product standardization. These Supervisory Control and Data Acquisition (SCADA) radios are used by the Water and Energy Resources Departments and are used to communicate from remote water, wastewater and gas sites to the Utilities Control Center. The Warehouse will maintain an inventory of radios during the multi-year lifecycle replacement program.

This new Contract No. 2021002 (GE Radios, Equipment, Parts and Services) will replace the previous Contract No. 2019015 (SCADA Radios, GE MDS iNet II 900 MHz). The existing radios that are used for SCADA communication are no longer supported or manufactured by GE; 3/30/2020 was the last day to order the old iNET-II radios from GE. GE will support repairs on existing radios until 9/27/2025. The City must begin replacing radios before the old models cannot be repaired. Failure to replace the existing radios will result in eventual failure of the radio communication of existing sites and not being able to communicate with remote gas, water, wastewater, once existing radios and spares are no longer repairable.

On 7/21/2020, staff issued Request for Proposal (RFP) No. 2021002 for GE Radios, Equipment, Parts, and Services. The City received a single response from the General Electric authorized full-service provider for the desert southwest on 8/17/2020. The evaluation committee evaluated the proposals in accordance with the City's established policies and procedures. Since only one response was received the City was not able to

perform a comparative analysis. After reviewing the single offeror's response, it was found to be responsive to the requirements of the RFP 2021002. The evaluation committee is recommending award to the qualified, single respondent, Voyageur Security dba, Access Technologies. The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021002

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department operating budget through Enterprise Water, Wastewater and Gas Operations and Maintenance Funds, and Business Services Department - Materials and Supply operating budget through the Warehouse Internal Services Fund

Single Proposal Response

Voyageur Security dba, Access Technologies - Albuquerque, NM

Durham Communications, Inc. - Gilbert, AZ (Non-Responsive – Submitted Price Quote only and none of the required information as stated in the solicitation)