



City Council Report

Date: September 14, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Term Contract with a One Year of Renewal Option for Twelve-Lead Heart Monitors/Defibrillators (Additions) for the Mesa Fire and Medical Department (**Funded by the Capital General Fund and the Ambulance Transport Fund**) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the purchase using the City of Tucson cooperative contract with Zoll Medical Corporation at \$600,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

The City of Mesa purchased replacement (50) Zoll X Series Cardiac monitors for existing response vehicles in January of 2020 using the City of Tucson cooperative contract. This term contract would be used to upfit future fire response vehicles and units including future needs associated with the ambulance program. The use of the cooperative contract will allow MFMD the flexibility to upfit all future response units with the same Zoll X Series monitors that all crew members are trained to use. It will also allow the City of Mesa to lock in a competitive price with the manufacturer.

Using this cooperative contract for the one-time purchase in January was researched and determined to be the correct course of action.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2021021
Contracting Agency/Contract Number: City of Tucson/171769-01 – 9/18/2020 to 9/17/2021
Local Consideration: Policy did not apply to this procurement method
Protests Received: None

Initial Contract Term: One Year

Possible Renewals: Up to a maximum of one year subject to City of Tucson, Administrative review and approval

Funding Source: Mesa Fire and Medical Department operating budget through the Capital General Fund and Ambulance Transport Fund

AWARD RECOMMENDATION

Initial Purchase of (10) X Series Manual Monitor/Defibrillator and Accessories per Contract Nos. 2021021, City of Tucson 171769-01 and Quotation 351688 V:1 dated 8/5/2020

Base	\$392,583.10
Estimated 8.3% Sales Tax	<u>\$25,568.41</u>
Total	<u>\$418,151.51</u>

Annual Contract Amount Requested ***600,000.00**

*MFMD based the annual contract amount off of the potential for an increase in response units, the MFMD Deployment model as well as the full build out of future EMS Ambulance response needs.