



City Council Report

Date: September 14, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Extrication Personal Protective Equipment for the Mesa Fire and Medical Department
(Initial Purchase of 72 Extrication Turnouts (Additions), \$47,132 funded by 100 Club of Arizona Enhancement Stipend Award) (Sole Source) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend awarding the contract to the sole source vendor, Municipal Emergency Services, at \$60,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide ladders crews with extrication turnouts to eliminate exposure to carcinogens while reducing cardiac stress and fatigue. Based on performance, MFMD has requested the Fire-Dex brand, TECGENS51 Level 1 (standard model) Coats and Level 3 (upgraded model).

Purchasing released a bid on August 6, 2020, for Fire-Dex Extrication Personal Protective Equipment (PPE). Bids were due August 20, 2020. One vendor, Municipal Emergency Services, responded. After reaching out to multiple vendors to inquire why they did not submit a bid, Purchasing was informed this was a sole source. The manufacturer confirmed this information. MFMD reached out to the 100 Club regarding the sole source and the stipend funding. 100 Club gave approval to move forward with the purchase.

The initial purchase is for (72) Extrication Turnouts (Fire-Dex Standard Series - Jacket XJ1T at \$315.89/each and Fire-Dex Deluxe Series Pant XP4T at \$336.70/each. The total cost is \$50,886.36, including sales taxes; \$47,132 is funded by the 100 Club of Arizona Safety Enhancement Stipend. The additional coats and trousers will be maintained as replacements due to damage or issued to future ladder crew members.

Municipal Emergency Services (MES) is the only local Fire-Dex distributor authorized to sell TECGEN51 fatigues in the Mesa area.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2021014

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: \$47,132 (of the initial purchase) funded by 100 Club of Arizona

Enhancement Stipend Award (no City match is required). Replacements in Years 2 and 3, for future purchases, will be budgeted by the Department.

August 20, 2020 Single Response from Sole Source Vendor

Municipal Emergency Services Tempe, AZ	\$52,207.20 (Recommended)
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Non-Responsive bid received from:

Streamline Imagined