



# City Council Report

**Date:** February 26, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Eight Replacement Ceiling Acoustic Curtains for the Arts and Culture Department **(Funded by the Mesa Arts Center Restoration Fee)**  
**(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, iWeiss, Inc. at \$32,769.64, based on estimated usage.

## Background / Discussion

The contract will provide a qualified and experienced contractor to fabricate, deliver and install ceiling variable acoustic curtains for the Mesa Arts Center, Ikeda Theater. This project will replace eight sets of curtains that are past cycle replacement used to change the acoustics of the room depending on the performance.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2018097  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Firm, fixed price purchasing contract  
Possible Renewals: Maximum of 6 Months  
Funding Source: The purchase is funded in the Mesa Arts Center operating budget through the Mesa Arts Center Restoration Fee

## December 13, 2017 Responses

iWeiss Inc. Fairview, NJ	\$31,065.00 (Recommended)
Flamecheck International LLC dba Flamecheck International Tucson, AZ	\$42,800.00
EYM Upholstery LLC dba EYM Upholstery Phoenix, AZ	\$98,642.00

No Bid Response received from:  
Barbizon Arizona – Tempe, AZ  
B & H Foto & Electronics Corp. - New York, NY

Bid deemed as Non-Responsive:  
Rose Brand Wipers, Inc. – Did not complete and return required forms (Pricing and Compensation and Attachment C – Respondent Questionnaire)

AWARD RECOMMENDATION									
<p><u>Quantity 8 - Ceiling Variable Acoustic Curtains at \$3,805.00/each per Contract No. 2018097, Exhibits – Detailed Specifications, Pricing, and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response</u></p> <table><tr><td>Base (Taxable)</td><td>\$30,440.00</td></tr><tr><td>Freight and Delivery (Non-Taxable)</td><td>\$625.00</td></tr><tr><td>5.6% Use Tax</td><td><u>\$1,704.64</u></td></tr><tr><td><b>Total</b></td><td><b><u>\$32,769.64</u></b></td></tr></table>		Base (Taxable)	\$30,440.00	Freight and Delivery (Non-Taxable)	\$625.00	5.6% Use Tax	<u>\$1,704.64</u>	<b>Total</b>	<b><u>\$32,769.64</u></b>
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