



City Council Report

Date: February 5, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Term Contracts for Landscape Maintenance Services for Parks, Retention Basins and Sports Fields – Zones 1, 2, 3 and 4 for the Parks, Recreation and Community Facilities Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department (PRCF) and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Mariposa Landscape Arizona, Inc.; Zone 1 at \$1,435,319.57 annually; Zone 2 at \$959,183.45 annually; Zone 3 at \$974,364.20 annually; and Zone 4 at \$1,221,738.22 annually; based on estimated usage.

Background / Discussion

These contracts provide landscape maintenance services for sports fields, parkways, medians, parks, retention basins or grounds adjacent to City facilities. Tasks performed include, but are not limited to: cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc., depending on whether the area is turf, desert, or a combination of both.

The City has divided the landscaping into geographic areas known as Zones 1, 2, 3 and 4. A landscaping maintenance services contract for all applicable parks, retention basins and sports fields will be established for each Zone.

Zone 1 encompasses 403.32 acres of parks land and 163.73 acres of retention basin land between Power Road and Meridian Drive. Zone 2 encompasses 206.62 acres of parks land and 122.75 acres of retention basin land between Power Road and Val Vista Drive. Zone 3 encompasses 172.88 acres of parks land and 80.78 acres of retention basin land between Val Vista Drive and Stapley Drive. Zone 4 encompasses 313.44 acres of parks land and 32.01 acres of retention basin land between Stapley Drive and Price Road.

Staff from PRCF and Purchasing evaluated the proposals based on the evaluation criteria as stated in the solicitations. The highest scored and most qualified proposal for each Zone, 1, 2, 3 and 4, Mariposa Landscape Arizona, Inc., is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

PRCF has done an analysis to bring the work under this contract in-house and at this time, contracting continues to be in the best financial interest of the City.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Numbers: 2018028, 2018029, 2018030 and 2018031

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to Administrative review and renewal

Funding Source: The purchase is funded in the Parks, Recreation and Community Facilities Department operating budget (Basin Maintenance, Park Maintenance, Sports Complex Maintenance and Community Facility District Support-PRCF, Enterprise Fund – Hohokam Sub-Fund) and the Environmental Compliance Fee

Proposal Scoring Results

Final Scoring (Contract No. 2018028 - Zone 1)

Proposal	Brightview Landscape	Mariposa Landscape Arizona (Recommended)	Reyes & Sons Landscaping LLC
Total / 250 Points Possible	154.35	<u>228.36</u>	186.80

Final Scoring (Contract No. 2018029 - Zone 2)

Proposal	Brightview Landscape	Mariposa Landscape Arizona (Recommended)	Reyes & Sons Landscaping LLC
Total / 250 Points Possible	156.71	<u>241.60</u>	188.60

Final Scoring (Contract No. 2018030 - Zone 3)

Proposal	Brightview Landscape	Mariposa Landscape Arizona (Recommended)	Reyes & Sons Landscaping LLC	Somerset Landscape
Total / 250 Points Possible	144.49	<u>234.72</u>	188.80	188.92

Final Scoring (Contract No. 2018031 - Zone 4)

Proposal	Brightview Landscape	Mariposa Landscape Arizona (Recommended)	Reyes & Sons Landscaping LLC
Total / 250 Points Possible	118.66	<u>236.49</u>	186.20

AWARD RECOMMENDATION

Parks, Retention Basins and Sports Fields Landscape Maintenance Services Exhibits – Special Terms and Conditions/Detailed Specifications, Pricing and Mesa Standard Terms and Conditions, and Other Exhibits; Solicitation including any addenda; and Contractor Response

Annual Contract Amounts

Contract No. 2018028, Zone 1: \$1,435,319.57

Contract No. 2018029, Zone 2: \$959,183.45

Contract No. 2018030, Zone 3: \$974,364.20

Contract No. 2018031, Zone 4: \$1,221,738.22