



# City Council Report

**Date:** February 5, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Three Replacement Rollback Trailers for the Transportation Department (**Funded by Local Streets Sales Tax**) (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend authorizing the purchase using the National Joint Powers Alliance contract with Empire Southwest (a Mesa business) at \$176,764.77.

## Background / Discussion

The Transportation Department is requesting replacement of three aging equipment trailers that are at the end of their service life. All three existing trailers no longer meet Transportation's needs due to their limited size and outdated electric braking systems. To improve safety, Fleet Services and Transportation are working to convert Transportation's trucks and trailers to air brake systems. After researching Transportation's needs, staff determined the Trail King Rollback Trailer (TK50RB) meets the needs and safety requirements for transporting the large, state-of-the-art equipment required to perform street and right-of-way maintenance.

The National Joint Powers Alliance (NJPA) contract was competitively bid, meets procurement requirements and prices are competitive due to nationally based volume contract pricing. It is unlikely that competitive bidding would result in better pricing than through this cooperative contract. Mesa is eligible to utilize this contract as a NJPA cooperative member.

## Purchase Information

Action: Award  
Procurement Type: Cooperative Contract Use  
Contract Number: 2018116  
Contracting Agency/Contract Number: National Joint Powers Alliance 052015-TK1  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Funding Source: The purchase is funded in the Transportation Department operating budget through the Local Streets Sales Tax Fund

## AWARD RECOMMENDATION

Quantity 3 – Rollback Trailer (TK50RB) per Contract No. 2018116, NJPA No. 052015-TK1 and Quote No. TK-47718 00 dated 11/3/2017

Base (\$61,188.00/each)	\$183,564.00
15% Discount (\$9,178.20/each)	<u>(\$27,534.60)</u>
Base Sub Total (\$52,009.80/each)	\$156,029.40
8.05% Sales Tax (\$4,186.79/each)	\$12,560.37
Doc Fee (\$225.00/each)	\$675.00
Estimated Freight (\$2,500.00/each)	<u>\$7,500.00</u>
<b>Total (\$58,921.59/each)</b>	<b>\$176,764.77*</b>

Three Replacements for the Transportation Department funded by the Local Streets Sales Tax Fund. \*Total does not include Vendor and Fleet Services Up-Fit Cost at \$880.00/each.