



City Council Report

Date: November 20, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of a Replacement Oil Tanker Trailer for the Transportation Department as requested by the Fleet Services Department **(Funded by the Local Streets Sales Tax Fund) (Single Bid) (Citywide)**

Purpose and Recommendation

Council is requested to approve the contract for the Purchase of an Oil Tanker Trailer as recommended.

The Fleet Services and Transportation Departments, and Purchasing recommend authorizing the purchase from the contract with Edeco Southwest Service Company LLC dba Bear Cat Manufacturing at \$103,573.02.

Background / Discussion

This purchase will provide a Bear Cat E-20 Oil Tanker Trailer to support the City's asphalt maintenance program. The replacement is recommended due to the age, lack of operating capabilities, and lack of critical safety features on the current trailer. The replacement trailer will address these concerns.

The trailer will be used by the Seal Coat workgroup within Field Operations to seal on average four million square yards of arterial, collector, and residential streets plus parking lots, alleys, and intersections per year. The new trailer will be used to store, transport, and transfer product between equipment and slurry trucks in day to day operations.

The vehicle that is being replaced has met established replacement criteria and will be either traded, auctioned, sold, or deployed for special uses as part of the ongoing Fleet Services vehicle replacement program.

In 2015 and 2016, the City issued this solicitation three times and received no responses the first two times. Fleet Services and Purchasing determined there is very limited production and a small market for this trailer. Potential vendors indicated the trailer is a special build or they could not provide this type of trailer. Bear Cat located in Wickenburg, Arizona is the only vendor found, able to provide and bid on this trailer.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by Transportation Department operating budget through the Local Street Sales Tax Fund.

Coordinated With

Transportation Department – Field Operations and Purchasing

PURCHASING INFORMATION

Action: Additional purchase from active contract awarded on 3/21/2016

Procurement Type: Request for Bids

Solicitation Number: 2016170

Contract Term: 3/21/16 to 3/21/2018

February 16, 2016 Single Response

Edeco Southwest Service Company LLC
dba Bear Cat Mfg.

\$95,459.00 (Awarded)

Wickenburg, AZ

AWARD RECOMMENDATION

***Edeco Southwest Service Company LLC dba Bear Cat Mfg.
Wickenburg, AZ***

Description	
<u>Quantity 1</u> – Bear Cat E-20 Oil Tanker Trailer per Contract No. 2016170; Exhibits – Scope of Work, Pricing, Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response	
Base	\$95,459.00
8.5% Sales Tax	<u>\$8,114.02</u>
Total*	\$103,573.02
<u>One replacement</u> vehicle for the Transportation Department funded by the Local Street Sales Tax Fund. *Total does not include Fleet Services Up-Fit at <u>\$2,500.00</u> .	