



City Council Report

Date: November 20, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Two Replacement PM-10 Certified Mechanical Street Sweepers with High Dump Capability for the Transportation Department as requested by the Fleet Services Department **(Grant funded by Maricopa Association of Governments and the Environmental Compliance Fee) (Citywide)**

Purpose and Recommendation

Council is requested to approve a contract for the purchase of two PM-10 certified mechanical street sweepers with high dump capability as recommended.

The Fleet Services and Transportation Departments, and Purchasing recommend awarding the contract to lowest, responsive and responsible bidder, AZ Wastewater Industries, Inc., at \$661,708.02.

Background / Discussion

This contract is for the purchase of two PM-10 certified mechanical street sweepers with a 6-cubic yard dump capacity for use by the Field Operations workgroup within the Transportation Department. The sweepers will be used for cleaning and maintaining residential and collector streets throughout the City of Mesa.

The Transportation Department applied for Maricopa Association of Governments (MAG) grants for the purchase of two PM-10 certified street sweepers and received approval. The City of Mesa will be reimbursed \$595,440.00 from MAG upon purchase of these sweepers.

The sweepers that are being replaced have met established replacement criteria and will be auctioned as part of the ongoing Fleet Services vehicle replacement program.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited. However, the City will not meet the grant deadline and will lose the MAG reimbursement.

Fiscal Impact

This purchase will be funded by MAG federal grant funding and the Environmental Compliance Fee. The local match and non-grant eligible options costs will be funded by Environmental Compliance Fee only.

Coordinated With

Fleet Services, Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Purchase Award

Procurement Type: Request for Bids

Solicitation Number: 2018069

Vendors Registered: ProcureAZ (315) and Vendor Self Service (28)

Advertising: ProcureAZ and Purchasing Website

Downloads: 28

Responses: 2 responses

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: 24 months

Possible Renewals: Maximum of 6 months

Pricing: Firm for 6 months and thereafter capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

October 31, 2017 Responses

AZ Wastewater Industries, Inc.
Phoenix, AZ

\$276,850.00 (Recommended)

Balar Holding Corp. dba Balar Equipment
Phoenix, AZ

Non-Responsive (Multiple exceptions to specifications and deviations: Conventional Transmission, 10,000 lb. Front Axle, Conventional Cab and 5 Cubic Yard Hopper)

AWARD RECOMMENDATION
AZ Wastewater Industries, Inc.
Phoenix, AZ

Description	
Quantity 2 - Mechanical Street Sweeper, Center Cab Design with High Dump Capability (Manufacturer: Global Environmental Model: M4HSD) per Contract No. 2018069; Exhibits – Detailed Specifications, Pricing, and Mesa Standard Terms and Conditions, and Technical Specifications/Specification Questionnaire; Solicitation including any addenda; and Contractor Response	
Base (\$276,850.00/each)	\$553,700.00
Options Cost (\$28,620.00/each)	\$57,240.00
8.6 % Sales Tax (\$860.00/each per \$10,000)	\$1,720.00
8.3 % Sales Tax (\$24,524.01/each)	<u>\$ 49,048.02</u>
Total	<u>\$661,708.02</u>
<u>Two replacements</u> for the Transportation Department federal grant funded by the Maricopa Association of Governments (\$595,440.00) and the Environmental Compliance Fee (\$66,268.02).	