



City Council Report

Date: November 20, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Landscape Sprinkler and Irrigation Supplies for the for the Materials and Supply Warehouse (for the Transportation, and Parks, Recreation and Community Facilities Departments) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal Contract for Landscape Sprinkler and Irrigation Supplies as recommended.

The Business Services, Transportation and Parks, Recreation and Community Facilities Departments, and Purchasing recommend authorizing the renewal contract with Sprinkler World of Arizona, Inc. (a Mesa business); SiteOne Landscape Supply, LLC; and Ewing Irrigation Products Inc.; cumulatively not to exceed \$406,500.00, based on estimated requirements.

Background / Discussion

This contract provides landscape sprinkler and irrigation supplies on an as-needed basis. The supplies are required for the repair, modification and installation of irrigation systems located in landscaped areas owned or maintained by the City. Materials and Supply orders and maintains stock inventory as needed.

Sprinkler World of Arizona, Inc. (a Mesa business) and SiteOne Landscape Supply, LLC offered to renew the contract at last year's prices. Ewing Irrigation Products Inc. offered renewal pricing to take manufacturer's price increases into effect which is allowable per specification. Overall, the renewal pricing continues to be competitive; the Consumer Price Index has increased by 3% over the last 12 months. The City has been satisfied with each vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract with all three vendors.

Alternatives

Council may choose not to authorize the renewal contract and new responses will be solicited.

Fiscal Impact

The annual contract is funded available in the Materials and Supply operating budget through the Warehouse Internal Services Fund.

Coordinated With

Business Services – Materials and Supply
Transportation Department
Parks, Recreation and Community Facilities Department
Purchasing

PURCHASING INFORMATION

Action: Renewal Authorization
Procurement Type: Request for Bids
Contract Number: 2015035
Responses Received: 4
Initial Award: 11/17/2014
Initial Contract Term: Three years
Renewal Term: One year
Renewal Terms Remaining: One-year renewal subject to future Council consideration

October 14, 2014 Responses

Sprinkler World of Arizona, Inc. Mesa, AZ	Group A - \$156,556.35 (Awarded) * Group B – Non-Responsive – Did not provide an invoice with list and discounted pricing per bid requirements. Group C - \$4,594.40
Ewing Irrigation Products Inc. Phoenix, AZ	Group A - \$170,512.52 Group B - Various % Off Discounts (Awarded) ** Group C - \$4,304.63 (bid for partial items)
John Deere Landscapes Cleveland, OH	Group A - \$156,033.16 Group B – Non-Responsive – Did not provide an invoice with list and discounted pricing per bid requirements. Group C - \$4,409.54 (Awarded) ***
Horizon Distributors Inc Phoenix, AZ	Group A - \$166,906.37 Group B – No Bid Group C – No Bid

*Group A - Sprinkler World is the overall lowest bid. All four vendors submitted a partial bid; Sprinkler World submitted pricing on the most bid items. Only parts which all vendors submitted on were evaluated, to get a true vendor price comparison.

**Group B – Ewing Irrigation is the only vendor that did not take exception to the invoicing requirement.

***Group C – John Deere Landscapes (now SiteOne Landscape Supply LLC) is the low bid for all items.

RENEWAL RECOMMENDATION

Description
<p>Landscape Sprinkler and Irrigation Supplies per Terms and Conditions, Specifications and Pricing as offered, plus applicable Sales or Use Tax</p> <p><u>Group A</u> - <i>Sprinkler World of Arizona, Inc. - Mesa, AZ</i> <u>Group B</u> - <i>Ewing Irrigation Products Inc. – Phoenix, AZ</i> <u>Group C</u> - <i>SiteOne Landscape Supply, LLC (John Deere Landscapes)</i> – Cleveland, OH</p> <p style="text-align: center;">Annual Contract Amount: <u><u>\$406,500.00</u></u> (cumulatively not to exceed)</p>