



City Council Report

Date: November 20, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Fence, Gate and Safety Rail Repair/Installation for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Fence, Gate and Safety Rail Repair/Installation as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Biddle & Brown Fence Company (Primary); and Western Fence Co Inc. (Secondary); cumulatively not to exceed \$167,100.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide for the installation, maintenance and repair of fences, safety rails and bollards including all labor, equipment and materials. Work will be performed at a variety of locations within the City limits.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Transportation Department operating budget through the Environmental Compliance Fee.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017156

Vendors Registered: ProcureAZ (228) and Vendor Self Service (38)

Advertising: Arizona Republic, ProcureAZ and Purchasing Website

Downloads: 41
 Responses: 3
 Local Consideration: Policy did not apply to this procurement (services)
 Protests Received: None
 Initial Contract Term: Three years
 Possible Renewals: Two, one-year renewals subject to future Council consideration
 Prices: Future price increases are capped by the Consumer Price Index
 Pricing Available to Other Cooperative Agencies: Yes

September 20, 2017 Responses

Biddle & Brown Fence Company Phoenix, AZ	\$143,330.00 (Recommended – Primary)
Western Fence Co Inc. Phoenix, AZ	\$192,079.00 (Recommended – Secondary)
Empire Fencing, Inc. Mesa, AZ	\$245,490.00

AWARD RECOMMENDATION

Primary Award

Biddle & Brown Fence Company
Phoenix, AZ

Secondary Award

Western Fence Co, Inc.
Phoenix, AZ

Description
<p>Fence, Gate and Safety Rail Repair/Installation per Agreement No. 2017156; Exhibits – Scope of Work/Technical Specifications, Pricing, and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response</p> <p>Annual Contract Amount: <u>\$167,100.00</u> (cumulatively not to exceed)</p>