



City Council Report

Date: August 28, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of One Replacement Medium Duty Aerial Bucket Truck and Service Body for the Transportation Department (**Funded by the Local Streets Sales Tax Fund**) (**Citywide**)

Purpose and Recommendation

Council is requested to approve a contract to purchase a Medium Duty Truck Aerial Bucket Truck and Service Body as recommended.

The Fleet Services, and Transportation Departments, and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Altec Industries, Inc. at \$129,701.18.

Background / Discussion

This purchase will provide a medium duty, 4x2 aerial bucket truck equipped with a 45 Ft. insulated telescopic and articulating aerial device and service body to support Transportation Field Operations. The unit is necessary for the installation and maintenance of approximately 1,540 street name and traffic control signs that are mounted to traffic signal mast arms.

The existing unit to be replaced is over 17 years old and lacks the functionality and safety features the new unit will provide. The new unit will meet all applicable OSHA (Occupational Safety and Health Administration), FMVSS (Federal Motor Vehicle Safety Standards), EPA (Environmental Protection Agency) and Arizona Department of Environmental Quality (ADEQ) laws and regulations.

The current vehicle has met established replacement criteria. It will be either traded, auctioned, sold or deployed to special uses as part of the ongoing City of Mesa vehicle replacement program.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

Funding for this purchase is available through the Local Streets Sales Tax Fund.

Coordinated With

Fleet Services, Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017187

Vendors Registered: ProcureAZ (406) and Vendor Self Service (54)

Advertising: ProcureAZ and Purchasing Website

Downloads: 18

Responses: 4 (3 Non-Responsive) and 1 No Bid

Local Consideration: N/A as the only Mesa response was deemed as Non- Responsive

Term: Two years

Extension Options: Maximum of six months

Additional Purchases: The City reserves the right to purchase additional 4x2 trucks equipped with a 45 Ft. working height insulated, telescopic and articulating aerial device and service body at the bid price for 12 months after the bid award date.

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

June 28, 2017 Responses

Altec Industries, Inc.

\$114,766.00 (Recommended)

Elizabethtown, KY

Bid Deemed Non-Responsive

Equipment Technology, Inc. LLC – Oklahoma City, OK

Multiple exceptions taken and failure to meet the aerial lift control requirements.

PFVT Motors, Inc. dba Peoria Ford - Peoria, AZ

Failure to mark or complete the Technical Specifications/Specification

Questionnaire "CHASSIS" Section of the Solicitation document.

Berge Ford - Mesa, AZ

Failure to mark or complete the Technical Specifications/Specification

Questionnaire "CHASSIS LIGHTING" Section of the Solicitation document.

No Bid Response Received From

Western Truck Equipment Company – Phoenix, AZ

AWARD RECOMMENDATION

Altec Industries, Inc.

Elizabethtown, KY

Description	
Quantity <u>One</u> – Ford F-550 Medium Duty 4X2 Truck with a 45 Ft. Working Height Insulated, Telescopic and Articulating Aerial Device and Service Body (19,000 GVWR) per Agreement No. 2017187; Exhibits – Scope of Work, Pricing, Mesa Standard Terms and Conditions, and Technical Specifications and Questionnaire; Solicitation including any addenda; and Contractor Response	
Base	\$114,766.00
Options*	\$1,994.00
8.05% Sales Tax	<u>\$9,399.18</u>
Sub Total	\$126,159.18
Warranty (5-year/100,000 miles)	<u>\$3,542.00</u>
Total	\$129,701.18
<u>One Replacement</u> Vehicle for the Transportation Department funded by the Local Streets Sales Tax Fund. *Options include Power Windows, Door Locks and Mirrors (\$830.00), Sync – includes USB Charger (\$331.00), Black Platform Running Boards (\$291.00), Cruise Control (\$214.00), Remote Key FOBs (\$258.00) and 110 Volts/400 Watts Outlet (\$70.00).	