



City Council Report

Date: May 22, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of One Replacement Pickup Truck for the Energy Resources Department (Funded by the Utility Replacement Extension and Renewal Fund) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Purchase of One Pickup Truck as recommended.

The Fleet Services and Energy Resources Departments, and Purchasing recommend authorizing purchase from the contract with Berge Ford (a Mesa business) at \$36,974.74.

Background / Discussion

The vehicle that is being replaced has met established criteria and will be either traded, auctioned, sold, or deployed for special uses as part of the ongoing City of Mesa vehicle replacement program.

The ¾-Ton Crew Cab Pickup with 6.75' Bed, 2-Wheel Drive will support Energy Resources – Gas Utility daily operations.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Utility Replacement Extension and Renewal Fund.

Coordinated With

Fleet Services Department
Energy Resources – Gas Utility
Purchasing

PURCHASING INFORMATION

Action: Additional purchase from active contract awarded on 1/11/2016

Procurement Type: Request for Bids

Solicitation Number: 2016068

Vendors Registered: ProcureAZ (248) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 4 (1 Non-Responsive)

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for bid evaluation purpose was not necessary.

Contract Term: Contract will be in force for two years from the award date. Renewal prices for the second contract year shall be firm for a minimum of 180 days.

Additional Purchases: The City reserves the right to purchase additional Light Duty Pick-up Trucks, 3/4-Ton Capacity, at the bid price for 12 months after the bid opening date.

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

October 1, 2015 Responses

Quantity 7 – ¾ Ton Pickups at \$22,840.00 each, includes Warranty at \$910.00 each.

Berge Ford	\$159,880.00 (Awarded)
Mesa, AZ	\$157,082.10 – Mesa 1.75% TPT deduction applied
Courtesy Chevrolet	\$174,143.62
Phoenix, AZ	
Midway Chevrolet Company	\$174,426.98
Phoenix, AZ	

Non-Responsive Bid received from:

PFVT Motors, Inc. – Peoria, AZ

Failed to meet Warranty requirements. Failed to provide required pricing for Regular Cab 8' Long Box.

AWARD RECOMMENDATION

Berge Ford

Mesa, AZ

Description	
Quantity 1 - 2017 Ford 3/4-Ton Pickup per Contract No. 2016068, Terms and Conditions, Specifications and Pricing as offered	
Base	\$23,770.00
Options*	<u>\$9,233.00</u>
Base Sub Total	\$33,003.00
8.05% Sales Tax	\$2,656.74
Warranty– Non-Taxable (\$1,310.00/each)	\$1,310.00
Tire Tax (\$5.00/each)	<u>\$5.00</u>
Total **	\$36,974.74
One Replacement for the Energy Resources Department funded by the Utility Replacement and Extension Renewal Fund.	
*Options include Crew Cab at <u>\$3,498.00</u> , Power Windows, Locks and Mirrors at <u>\$1,035.00</u> , Cruise Control at <u>\$235.00</u> , Sync includes one USB Phone Charger at <u>\$365.00</u> , Platform Running Boards at <u>\$370.00</u> , Heavy Duty Alternator at <u>\$85.00</u> , 110 Volt and 400 Watts Outlets at <u>\$75.00</u> , LED Box Lighting at <u>\$60.00</u> and Tommy Lift Gate at <u>\$3,435.00</u> . **Total does not include Fleet Services Up-Fit Cost at <u>\$5,578.00</u> .	