



City Council Report

Date: May 22, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Asbestos and Lead-Based Paint Abatement Services for the Environmental Management and Sustainability Department
(Funded by the Environmental Compliance Fee and Capital Improvement – CIP Funds (Citywide))

Purpose and Recommendation

Council is requested to approve the Term Contract for Asbestos and Lead-Based Paint Abatement Services as recommended.

The Environmental Management and Sustainability Department and Purchasing recommend awarding the contract to the highest scored qualifications from: Builders Enviro Services, Inc.; Comprehensive Risk Services, LLC; East Valley Disaster Services, Inc. (a Mesa business); Kary Environmental Services, Inc. (a Mesa business); Sagebrush Restoration, LLC; Southwest Hazard Control; Spray Systems of Arizona, Inc. dba Spray Systems Environmental; cumulatively not to exceed \$150,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide pre-qualified contractors for the abatement of hazardous materials primarily containing asbestos and lead-based paint in both emergency and planned responses at City facilities or with City projects on as-needed basis. The services ensure the City's operational and capital improvement projects are completed in a safe manner that adheres to regulation.

Individual projects are awarded to one of the contractors selected under this Request for Qualifications (RFQ). Except for emergency abatement projects, the City will request price quotes from more than one contractor selected under this RFQ for projects where the estimated cost associated with the original scope of work exceeds \$5,000.00.

Staff from the Environmental Management and Sustainability Department evaluated the Qualifications responses based on the evaluation criteria as stated in the solicitation. The seven, highest scored proposals, are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Environmental Compliance Fee and Capital Improvement – CIP Funds.

Coordinated With

Environmental Management and Sustainability Department and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Qualifications

Solicitation Number: 2017125

Vendors Registered: ProcureAZ (347) and Vendor Self Service (106)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 62

Responses: 11

Local Consideration: Policy did not apply to this procurement (services)

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Index – N/A

Pricing Available to Other Cooperative Agencies: Yes

March 23, 2017 Qualifications Received

Builders Enviro Services, Inc. - Phoenix, AZ

Circadian Enterprises Incorporated dba American Abatement - Prescott, AZ

Comprehensive Risk Services, LLC - Phoenix, AZ

Damage Control LLC - Mesa, AZ

East Valley Disaster Services, Inc. - Mesa, AZ

Empire Services West LLC - Tempe, AZ

Kary Environmental Services, Inc. - Mesa, AZ

Native Environmental, LLC - Phoenix, AZ

Sagebrush Restoration, LLC - Phoenix, AZ

Southwest Hazard Control - Phoenix, AZ

Spray Systems of Arizona, Inc. dba Spray Systems Environmental - Tempe, AZ
(hardcopy and online)

Request for Qualifications Results

Elements / Possible Points	Builders Enviro Services, Inc. (Recommended)	American Abatement	Comprehensive Risk Services, LLC (Recommended)	Damage Control, LLC	East Valley Disaster Services, Inc. (Recommended)	Empire Services West LLC
Firm's Proposed Solution / 50	31.50	18.75	46.75	22.00	46.25	30.75
Firm's Qualifications and Experience / 95	91.25	62.00	82.00	50.25	87.50	56.5
Other – Regular Compliance History and References – Local Office Organization / 65	48.00	43.50	65.00	20.75	61.88	48.50
Total Points / 210 Maximum	<u>170.75</u>	124.25	<u>193.75</u>	93.00	<u>195.63</u>	135.75

Elements / Possible Points	Kary Environmental Services, Inc. (Recommended)	Native Environmental, LLC	Sagebrush Restoration, LLC (Recommended)	Southwest Hazard Control (Recommended)	Spray Systems Environmental (Recommended)
Firm's Proposed Solution / 50	47.25	33.25	35.25	43.25	45.00
Firm's Qualifications and Experience / 95	83.75	72.75	78.50	85.75	82.25
Other – Regular Compliance History and References – Local Office Organization / 65	61.25	36.25	54.50	39.25	37.63
Total Points / 210 Maximum	<u>192.25</u>	142.25	<u>168.25</u>	<u>168.25</u>	<u>164.88</u>

AWARD RECOMMENDATION

Description
<p data-bbox="272 300 1369 443">Asbestos and Lead-Based Paint Abatement Services per Agreement No. 2017125; Exhibits – Scope of Work, Sub Contractor List, Asbestos & Lead Trained Personnel, Mesa Standard Terms and Conditions and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p data-bbox="272 483 649 516"><u>Pre-Qualified Vendors List</u></p> <p data-bbox="272 518 1396 772">Builders Enviro Services, Inc. - Phoenix, AZ Comprehensive Risk Services, LLC - Phoenix, AZ East Valley Disaster Services, Inc. - Mesa, AZ Kary Environmental Services, Inc. - Mesa, AZ Sagebrush Restoration, LLC - Phoenix, AZ Southwest Hazard Control - Phoenix, AZ Spray Systems of Arizona, Inc. dba Spray Systems Environmental - Tempe, AZ</p> <p data-bbox="565 812 1149 846">Annual Contract Amount: <u>\$150,000.00</u></p>