



# City Council Report

**Date:** May 22, 2017  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Five Light-Duty Cab and Chassis Vehicles – Two Replacements for the Transportation Department (**Funded by the Local Street Sales Tax Fund**) and Two Replacements and One Addition for the Environmental Management and Sustainability Department (**Funded by the Capital – Enterprise Fund**) (**Citywide**)

## Purpose and Recommendation

Council is requested to approve the purchase of five light-duty cab and chassis equipped with stake body as recommended.

The Fleet Services, Transportation, Environmental Management and Sustainability Department, and Purchasing recommend authorizing purchase from the contract with Berge Ford (a Mesa business) at \$117,423.22; and awarding the contract to the lowest, responsive and responsible bidder, Midway Chevrolet at \$215,902.53; for the total purchase of \$333,325.75.

## Background / Discussion

This purchase will provide two, 2017 Ford F-550, 4X2 crew cab and chassis vehicles equipped with 11.3' stake body and dual rear wheels to support the Transportation Department's daily operations. The vehicles are additional purchases from a previously Council awarded contract that allows for additional purchases. Pricing is slightly higher due a pricing increase for new model year 2017 that became effective 2/14/2017.

In addition, this purchase will provide three barrel trucks, 2017 Isuzu cab and chassis vehicles equipped with 22' stake body for use by the Environmental Management and Sustainability Department.

Three of the vehicles that are being replaced have met established criteria and will be either traded, auctioned, sold, or deployed for special uses as part of the ongoing City of Mesa vehicle replacement program. One vehicle that is being replaced for Transportation was involved in a theft and an accident resulting in a total loss.

Environmental Management and Sustainability's one addition to the fleet of barrel trucks will allow current service levels to be maintained as scheduled, keep up with the increased demand and growth and maintain a proper spare ratio to the industry standard of 20% of available units. The vehicle will be utilized for service barrel delivery orders and appliance pickup services.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

This purchase is funded by the Local Streets Sales Tax Fund (\$117,423.22) and by the Capital – Enterprise Fund (\$215,902.53).

## Coordinated With

Fleet Services, Transportation, Environmental Management and Sustainability and Purchasing

### PURCHASING INFORMATION (2017 Ford F-550, Cab and Chassis with 11' Stake Body)

Action: Purchase from active contract awarded on 1/11/2016

Procurement Type: Request for Bids

Solicitation Number: 2016108

Vendors Registered: ProcureAZ (195) and Vendor Self Service (34)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 18

Responses: 1 (Mesa bidder)

Local Consideration: N/A (1 response from a Mesa bidder)

Protests Received: None

Contract Term: 2 Years

Extensions: 6 Months Maximum

Additional Purchases: The City reserves the right to purchase additional Light Duty, 4x2 Cab Chassis (Dual Rear Wheels) equipped with an 11.3 Ft. Stake Body at the bid price for 12 months after the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

### November 25, 2015 Single Response

*(Quantity 1 - Light Duty 4X2 Cab Chassis equipped with 11.3 ft. Stake Body)*

Berge Ford  
Mesa, AZ

\$41,622.00 (Recommended)

### PURCHASING INFORMATION (2017 Isuzu NU554 Cab and Chassis with 22' Stake Body)

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017142

Vendors Registered: ProcureAZ (361) and Vendor Self Service (42)

Advertising: ProcureAZ and Purchasing Website

Downloads: 17

Responses: 2 and 1 No Bid response

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Contract Term: 3 Years

Extensions: 6 Months Maximum

Additional Purchases: The City reserves the right to purchase additional Light Duty, 4x2 Cab Chassis (Dual Rear Wheels) equipped with a 22 Ft. Stake Body at the bid price for 12 months after the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

February 15, 2017 Responses

*(Quantity 3 - Light Duty 4X2 Cab Chassis equipped with 22 ft. Stake Body)*

Midway Chevrolet Nissan Isuzu Phoenix, AZ	\$194,274.00 (Recommended)
Courtesy Chevrolet Phoenix, AZ	\$214,731.42

No Bid received from

Vanguard Trucks  
Phoenix, AZ

**AWARD RECOMMENDATION**

***Berge Ford***  
**Mesa, AZ**

Description	
<u>Quantity 2</u> – 2017 Ford F-550, Crew Cab Chassis equipped with an 11.3' Stake Body with Lift Gate and Dual Rear Wheels per Contract No. 2016108 Terms and Conditions, Specifications and Pricing (Contract Amendment 1 dated 2/14/2017)	
Base (\$42,787.00/each)	\$85,574.00
Options* (\$10,202.00/each)	\$20,404.00
8.05% Sales Tax (\$4,265.61/each)	<u>\$8,531.22</u>
Base Total	\$114,509.22
Warranty (\$1,450.00/each)	\$2,900.00
Tire Tax (\$7.00/each)	<u>\$14.00</u>
<b>Total (2 Vehicles) **</b>	<b><u>\$117,423.22</u></b>
<p>* Options include Crew Cab at <u>\$3,150.00/each</u>, Maxon 1,600 lb. Lift Gate at <u>4,100.00/each</u>, Power Windows, Door Locks and Mirrors at <u>\$1,197.00/each</u>, Black Platform Running Boards at <u>\$445.00/each</u>, Sync includes 1 USB Phone Charger at <u>\$365.00/each</u>, 110 Volt/400 Watts Outlet at <u>\$75.00/each</u> and LED Remote Control Go Light at <u>\$870.00/each</u>. **Total does not include Up-Fit Costs for Vehicle 1 at <u>\$28,790.92</u> - Contractor at \$14,107.92 and Fleet Services at \$14,683.00; and Up-Fit for Vehicle 2 - Fleet Services at <u>\$13,873.00</u>.</p> <p><u>Two</u> Replacements (one to replace a vehicle that has met established criteria and one to replace a Total Loss vehicle) for the Transportation Department funded by the Local Street Sales Tax Fund.</p>	

**AWARD RECOMMENDATION**

***Midway Chevrolet***

**Phoenix, AZ**

Description	
<u>Quantity 3</u> – 2017 Isuzu NU554 Cab and Chassis equipped with a 22' Stake Body, 2-Wheel Drive per Agreement No. 2017142; Exhibits –Technical Specifications, Pricing, Mesa Standard Terms and Conditions and Other Exhibits; Solicitation including any addenda; and Contractor Response	
Base (\$64,758.00/each)	\$194,274.00
Options *(\$1,200.00 each)	<u>\$3,600.00</u>
Base Sub Total	\$197,874.00
8.6% Sales Tax (\$860.00/each)	\$2,580.00
8.3% Sales Tax (\$4,644.51/each)	<u>\$13,933.53</u>
Base Total	\$214,387.53
Warranty (\$500.00/each)	\$1,500.00
Tire Tax (\$5.00/each)	<u>\$15.00</u>
<b>Total (3 Vehicles) **</b>	<b><u>\$215,902.53</u></b>
<u>Two</u> Replacements and <u>One</u> Addition Vehicle for the Environmental and Sustainability Department funded by the Capital – General Fund.	
*Options include Full Size Spare and Matching Rim – Front at <u>\$600.00/each</u> , and Rear at <u>\$600.00/each</u> . **Total does not include Fleet Services Up-Fit Cost at <u>\$9,063.00/each</u> .	
<b>Total Purchase: <u>\$333,325.75</u></b>	