



City Council Report

Date: May 22, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Roll-Off Refuse Containers for the Environmental Management and Sustainability Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal Contract for Roll-Off Refuse Containers as recommended.

The Environmental Management and Sustainability Department and Purchasing recommend authorizing the renewal with Wastebuilt Southwest LLC at \$85,000.00, based on requirements.

Background / Discussion

This contract provides roll-off containers used to service residential and commercial customers requesting refuse service to keep up with Mesa's customer demand. The City made the initial purchase of 18 containers: ten, 30-yard roll offs and eight, 40-yard roll offs during the first-year of the contract. The Department plans to purchase approximately 18 roll-off containers as needed during the second-year.

On May 2, 2016, Council approved the initial one-year contract period with two, one-year renewal options. This is the first one-year renewal with a one-year renewal remaining.

Wastebuilt Southwest LLC offered to renew the contract without a pricing increase. Their bid pricing was approximately 14% lower than the second-lowest bidder when originally bid last year. Wastebuilt builds approximately 2,000 frontload containers and 400 roll-off containers each month. The City has been using this contract for a year and is satisfied with the vendor's performance: roll-off containers are available immediately, pricing is competitive and staff are experienced. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the renewal and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Environmental Management and Sustainability Department operating budget.

Coordinated With

Environmental Management and Sustainability Department and Purchasing

PURCHASING INFORMATION

Action: Renewal Award

Procurement Type: Request for Bids

Solicitation Number: 2016180

Responses Received: 3

Initial Contract Term: One Year

Renewal Term: First, One Year Renewal

Renewal Terms Remaining: One-Year Renewal

March 31, 2016 Responses

Vendor	Tub Style Roll-Off Container (without front ground rollers)	Total Bid Price Without Front Ground Rollers	Tub Style Roll-Off Container (with front ground rollers)	Total Bid Price With Front Ground Rollers
RK Sanders Inc. dba Steelform Phoenix, AZ	30 Yard - \$55,800.00 40 Yard - \$47,840.00	\$103,640.00	30 Yard - \$58,000.00 40 Yard - \$49,600.00	\$107,600.00
Stagecoach Trailer Factory Outlet Inc. dba Stagecoach Trailers Huntersville, NC	30 Yard - \$45,170.00 40 Yard - \$42,848.00	\$88,018.00	30 Yard - \$47,920.00 40 Yard - \$45,048.00	\$92,968.00
Wastebuilt Southwest LLC Phoenix, AZ	30 Yard - \$39,350.00 40 Yard - \$33,200.00	\$72,550.00	30 Yard - \$41,850.00 (Awarded) 40 Yard (Awarded) \$35,200.00	\$77,050.00 (Awarded)

No Bid Response received from

ANCO Sanitation – Phoenix, AZ

Otto Environmental Systems (AZ), LLC – Charlotte, NC

Wastequip – Statesville, NC

AWARD RECOMMENDATION

Wastebuilt Southwest LLC

Phoenix, AZ

Description
<p>Tub Style Roll-Off Containers per Contract No.2016180; Exhibits - Mesa Standard Terms & Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p>Annual Contract Amount: <u>\$85,000.00</u></p>