



City Council Report

Date: May 22, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Heavy-Duty Automotive Body Repair Services for the Fleet Services Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal Contract for Heavy-Duty Automotive Body Repair Services as recommended.

The Fleet Services Department and Purchasing recommend authorizing the renewal contract with Rush Truck Center – Phoenix; Vanguard Truck Center; Freightliner of Arizona; and MAACO Collision Repair (a Mesa business); at \$150,000 00, based on estimated requirements.

Background / Discussion

On September 26, 2013, the City solicited Request for Qualifications to establish a qualified vendor list of pre-qualified automotive body repair firms to provide non-exclusive repair service, on an as needed basis. The awarded vendors are pre-qualified to provide all labor, tools, materials, garage facility and insurance to perform body and related mechanical repair work for the City's fleet of approximately 300 heavy duty trucks.

The City requests repair estimates on an as needed basis from the qualified vendor list. The qualified vendors are given an opportunity to provide an itemized quote for each heavy-duty truck body repair required by the City. The repair work is awarded to the lowest priced, responsive, responsible repair estimate submitted.

On May 19, 2014, Council approved the initial three-year contract with two, one-year renewal options. This is the first, one-year renewal contract with a one-year renewal option remaining.

All four vendors (Rush Truck Center – Phoenix; Vanguard Truck Center; Freightliner of Arizona; and MAACO Collision Repair (a Mesa business), offered to renew the contract without a pricing increase. The City has been satisfied with each vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Fiscal Impact

The annual contract amount is available in the Fleet Services Department operating budget through the Fleet Internal Services Fund.

Coordinated With

Fleet Services Department and Purchasing

PURCHASING INFORMATION

Action: Renewal Authorization

Procurement Type: Request for Qualifications

Solicitation Number: 2014045

Responses Received: 6

Initial Contract Term: Three Years

Renewal Term: One Year

Renewal Terms Remaining: One-year renewal subject to future Council consideration

Qualifications Responses received on October 16, 2013

Arizona Truck & Coach LLC - Chandler, AZ

Crete Enterprises of Mesa LLC dba MAACO Collision Repair - Mesa, AZ

Fleet Painting & Body Shop, Inc. - Phoenix, AZ

Freightliner, Sterling, Western Star of Arizona dba Freightliner of Arizona - Tolleson, AZ

Rush Truck Centers of Arizona, Inc. dba Rush Truck Center - Phoenix - Tolleson, AZ

Arizona Truck Center dba Vanguard Truck Center - Phoenix, AZ

Request for Qualifications Scoring Results

Element / Points Possible	*Rush Truck Center – Phoenix Tolleson, AZ	*Vanguard Truck Center Phoenix, AZ	*Freightliner of Arizona Tolleson, AZ	*MAACO Collision Repair Mesa, AZ	Arizona Truck & Coach LLC Chandler, AZ	Fleet Painting & Body Shop, Inc. Phoenix, AZ
Company-Experience/Certification / 20 points	19	19	19	15	15	15
Estimator/Technician - Experience/Certification / 15 points	14	14	13	13	13	13
Location of Body Shop (within 40 miles of 310 E. 6 th St. Mesa, AZ) / 15 points	11	13	11	15	15	13
Compliance with RFQ Specifications / 15 points	15	13	13	11	6	8
References / 15 points	15	15	12	15	10	12
Hourly Labor Rate / 10 points	6	6	7	10	7	8
Parts Discount / 10 points	10	8	8	0	9	0
<u>Total Points / 100 points</u>	<u>90</u>	<u>88</u>	<u>83</u>	<u>79</u>	75	69

*(Awarded)

RENEWAL RECOMMENDATION

Description
<p>Heavy-Duty Automotive Body Repair Services per Contract No. 2014035, Terms and Conditions, Specifications and Pricing as offered</p> <p><u>Qualified Vendor List</u></p> <p><i>Rush Truck Centers of Arizona, Inc. dba Rush Truck Center – Phoenix Tolleson, AZ</i></p> <p><i>Arizona Truck Center dba Vanguard Truck Center Phoenix, AZ</i></p> <p><i>Freightliner, Sterling, Western Star of Arizona dba Freightliner of Arizona Tolleson, AZ</i></p> <p><i>Crete Enterprises of Mesa LLC dba MAACO Collision Repair - Mesa, AZ</i></p> <p>Annual Contract Amount: <u>\$150,000.00</u> (cumulatively not to exceed)</p>