



City Council Report

Date: May 1, 2023
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Painting Services for the Parks, Recreation and Community Facilities Department
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities and Arts and Culture Departments and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the six, highest scored proposals from A&H Painting, Inc.; A-O Painting, Inc.; Bravo Professional Painting, Inc.; DMS Companies, Inc. dba Hernandez Companies; Fabiani Painting & Decorating, LLC (a Mesa business); and Revolution Industrial, LLC at \$1,500,000 annually, based on estimated usage, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide a non-exclusive, pre-qualified contractors list to perform painting services for various City facilities/projects on an as-needed basis for Facilities Maintenance and Parks Maintenance. The approved contractors will furnish qualified journeyman painters and painter's helpers as the City may request painting and necessary surface preparation from time to time at various City facilities.

The pre-qualified contractor's list will allow the City to complete projects that are larger in scope without significant delays due to not bidding on each project.

The City solicited Request for Proposals and received eleven responses of which, ten met the minimum qualifications. The evaluation committee evaluated the responses relative to the scoring criteria in the solicitation, and in accordance with the City's established policies and procedures. The committee determined that only the respondents that scored 75.00 points or higher would be recommended for an award. Based on the evaluation results (Final Scoring), the committee recommends awarding the six, highest-scored respondents.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2023173

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department operating budget and Capital Improvement Program budget (as applicable)

Proposal Responses and Final Scoring

Respondent	Total Points Possible / 100
A&H Painting, Inc. - Glendale, AZ (Recommended – Qualified Vendor)	<u>95.00</u>
DMS Companies, Inc. dba Hernandez Companies - Phoenix, AZ (Recommended – Qualified Vendor)	<u>88.33</u>
Fabiani Painting & Decorating, LLC - Mesa, AZ (Recommended – Qualified Vendor)	<u>80.00</u>
Revolution Industrial, LLC - Chandler, AZ (Recommended – Qualified Vendor)	<u>80.00</u>
A-O Painting, Inc. - Phoenix, AZ (Recommended – Qualified Vendor)	<u>78.33</u>
Bravo Professional Painting, Inc. - Phoenix, AZ (Recommended – Qualified Vendor)	<u>78.33</u>
CLC Enterprises, Inc. - Mesa, AZ	69.67
Holy Hands Painters, LLC - Glendale, AZ	66.67
Diamond Ridge Development Corporation - Peoria, AZ	61.67
DeFavero Decorating Service, LLC - Mesa, AZ	51.67

Deemed as Non-Responsive:

S.R. Forstie Painting, LLC – Did not submit the required response forms per the solicitation