



# City Council Report

**Date:** March 20, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Use of Cooperative Contracts for the Dollar Limit Increase to the Term Contract for Motorola and Kenwood Radio Equipment, Parts, Network and Services for the Mesa Fire and Medical Department **(Citywide)**

## Recommendation

Council is requested to approve the contract amendment as recommended.

The Mesa Fire and Medical Department and Purchasing recommend increasing the dollar limit using the State of Arizona and Maricopa County cooperative contracts with Motorola Solutions, Inc.; Durham Communications, Inc.; and JVCKenwood USA Corporation; Years 4 and 5 by \$350,000 annually, from \$1,020,000 to \$1,370,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract is used by multiple departments; DoIT purchases Motorola and Kenwood equipment, for repairs and services for various City Departments as-needed. Mesa Fire and Medical (MFMD) and the Police Department purchase radio equipment for their new emergency response vehicles that are purchased each year, and for additional equipment, repairs, and services as needed.

The Mesa Fire and Medical Department (MFMD) is requesting the increase for their radio equipment purchases from Motorola and Durham Communications. These radio manufacturer/suppliers are used to outfit all Fire Response vehicles and Dispatch equipment. Due to the price increases for materials and the number of annual Fire vehicle replacements, the current contract upper limit of \$300,000 is insufficient for purchasing the required equipment. MFMD estimates the increase of \$350,000 will be adequate for their upcoming radio and equipment purchases.

## Purchase Information

Action: Amendment  
Procurement Type: Cooperative Contract Use  
Contract Number: 2020106  
Contracting Agency/Contract Number: State of Arizona/CTR046816, CTR046830 and CTR046825 and Maricopa County/#12030

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: Five Years (12/9/2019 to 10/9/2024)

Possible Renewals: Up to a five years subject to State of Arizona and Maricopa County,  
Administrative review and approval

Funding Sources: Police Department budget through Public Safety Sales Tax Fund  
(\$320,000); MFMD (\$650,000); and Department of Innovation and Technology –  
Communications (\$400,000)

Dollar Limit History

Original Council Award (Years 1 through 5) – 12/9/2019:	\$400,000.00
Council Approved Dollar Limit Increase (MFMD) – 2/24/2020:	\$300,000.00
Council Approved Dollar Limit Increase (Police Department) – 5/17/2021:	\$320,000.00
This Dollar Limit Increase (for MFMD) – 3/20/2023:	<u>\$350,000.00</u>
New Contract Value (Years 4 through 5 annually):	<u>\$1,370,000.00</u>