



City Council Report

Date: March 6, 2023
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Purchase of Five (5) Pumper Trucks (Replacements) for the Mesa Fire and Medical Department **(Funded by 2018 Public Safety Bonds) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Mesa Fire and Medical Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest-scored and lowest-priced proposal from H&E Equipment Services, Inc. / E-One for \$5,150,441.88, based on estimated requirements.

Background / Discussion

Mesa Fire and Medical is requesting the purchase of five (5) 2026 E-One pumpers as part of the current replacement schedule. These units will be used to provide emergency services to the citizens of Mesa.

The City solicited Request for Proposals and received three responses all of which met the minimum qualifications. The evaluation committee evaluated the responses relative to the scoring criteria in the solicitation, and in accordance with the City's established policies and procedures. Based on the evaluation results (Final Scoring), the committee recommends award to the highest-scored and lowest-priced respondent.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2023078
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Funding Source: Mesa Fire and Medical Department budget through 2018 Public Safety Bonds

Proposal Responses and Final Scoring

Respondent	Total Points Possible / 100
H&E Equipment Services, Inc. / E-One – Phoenix, AZ (Recommended)	<u>93.00</u>
Rosenbauer Minnesota, LLC – Wyoming, MN	70.28
Hughes Fire Equipment, Inc. – Springfield, OR	Withdrew Proposal 2/22/2023

AWARD RECOMMENDATION	
<u>Five</u> – Type 1 Pumpers per Technical Specifications per Contract No. 2023078	
Apparatus Base Price (\$1,004,680.26/each)	\$5,023,401.30
Multi-Unit Discount (-\$56,164.26/each)	(- <u>\$280,821.30</u>)
Base Total (\$948,516/each)	\$4,742,580.00
8.6% Sales Tax (\$81,572.38/each)	<u>\$407,861.88</u>
Total Cost with Multi-Unit Discount (\$1,030,088.38/each)	<u>\$5,150,441.88</u>
<u>Five</u> Type 1 Pumpers (Replacements) for the Mesa Fire and Medical Department funded by 2018 Public Safety Bonds.	