



City Council Report

Date: January 9, 2023
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for an Initial Term of 15-Months and Two Years of Renewal Options for Audio Visual Equipment, Accessories, and Services for Various City Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Business Services Department and Purchasing recommend authorizing the purchase using the OMNIA Partners cooperative contract with B&H Photo, Video, Pro Audio at \$175,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will supply various City Departments with the ability to purchase from a robust selection of audio-visual equipment, accessories, and services at discounted pricing.

The OMNIA Partners cooperative contract has been solicited nationally and meets City procurement requirements. It offers the best pricing from B&H Photo; though B&H Photo is on other national contracts, this OMNIA Partners contract offers the most advantageous pricing available.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2023145
Contracting Agency/Contract Number: OMNIA Partners/R201202
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: 15 Months (1/9/2022 to 3/31/2024)
Possible Renewals: Two, one-year renewals subject to Administrative review and approval
Funding Source: Individual Department's operating budget