



City Council Report

Date: November 21, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Two (2) Armored Vehicles (Replacements) for the Mesa Police Department (Funded by Public Safety Sales Tax) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Police Departments and Purchasing recommend authorizing the purchase using the City of Tempe Strategic Alliance for Volume Expenditures (S.A.V.E.) cooperative contract with Lenco Armored Vehicles for \$792,098.72.

Background / Discussion

This purchase will provide two (2) Lenco BearCat G3 armored vehicles; the G3's have an increased ground clearance, and a robust suspension that allows for emergency response in rural regions and natural disaster scenarios where standard armored SWAT vehicles would experience challenges.

The City of Tempe cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Tempe contract would allow the City to receive very competitive rates based on a formally solicited agreement. The City believes the price is fair and reasonable and soliciting for this product would not result in the City receiving more favorable pricing or terms; Lenco has extended the Tempe discount of 4.96% to the City. It is the only cooperative contract in Arizona that offers the G3 model and at the lowest cooperative contract pricing.

Additionally, the Tempe contract would allow the City to purchase two (2) Lenco BearCat armored vehicles deliverable within 10 to 14 months. The manufacturing order windows have been severely shortened due to microchip and supply chain shortages. If the City was to competitively bid it will take 18 to 24 months to manufacture the vehicles.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2023105

Contracting Agency/Contract Number: City of Tempe/T22-003-01
 Local Consideration: Policy did not apply to this procurement method
 Protests Received: None
 Funding Source: Police Department budget through the Public Safety Sales Tax Fund

AWARD RECOMMENDATION

Quantity 2 – 2023 Lenco BearCat Armor Vehicle (BC55003) per Contract No. 2023105, City of Tempe T22-003-01 and Quote 22535E (8/10/2022)

Base (1 Unit)	\$379,872.00
4.96653% Tempe Cooperative Discount	<u>\$18,866.45</u>
Sub Total	\$361,005.55
5.6% Use Tax	\$20,216.31
Shipping	\$12,100.00
Travel	<u>\$2,727.50</u>
Total (1 Unit)	<u>\$396,049.36</u>
 Total (2 Armor Vehicles)	 <u><u>\$792,098.72</u></u>

Two **Replacements** for the Police Department funded by Public Safety Sales Tax.