



City Council Report

Date: November 21, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Purchase of Stage Lighting Fixtures (Replacements) for the Mesa Arts Center, Ikeda and Playhouse Theaters, as requested by the Arts and Culture Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidder, Barbizon Light of the Rockies at \$198,246.54.

Background / Discussion

This purchase is for the replacement of stage lighting equipment for the Ikeda and Playhouse Theaters. This will begin the phased replacement and upgrade of the most commonly used lighting fixtures and components to LED technology. In addition to the increased capability of the stage lighting, the replacements will significantly lower the power consumption from an average of 750 watts to 300 watts per fixture.

The City has established both a brand name-only specification for specific items in addition to like or equivalent for other items. Demos were completed to ensure that items marked as brand name only, interfaced with existing lighting systems and components.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2023053
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Funding Source: Arts and Culture Department General Fund

October 12, 2022 Bid Responses

Barbizon Light of the Rockies Denver, CO	\$183,391.80 (Recommended)
Clearwing Systems Integration, LLC Phoenix, AZ	\$205,215.81

Non-Responsive:
Anixter, Inc – Phoenix, AZ

AWARD RECOMMENDATION	
Replacement LED Stage Lighting for the MAC - Ikeda and Playhouse Theaters per Contract No. 2023053	
Base	\$183,391.80
8.1% Sales Tax	<u>\$14,854.74</u>
Total	<u>\$198,246.54</u>