



# City Council Report

**Date:** November 7, 2022  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** One-Year Term Contract with Four Years of Renewal Options for Streetlight and Traffic Signal Poles, Mast Arms, and Anchor Bolts for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidders of each Group (1 through 8): Cem-Tec Corporation; Clark Electric Sales, Inc. dba Clark Transportation Solutions; and Southwest Fabrication LLC; at \$1,550,000 annually, with an annual increase allowance of up to 5%, or the adjusted Producer Price Index.

## Background / Discussion

The contract will provide three vendors for the supply of streetlight and traffic signal poles, mast arms, and anchor bolts. Streetlight and traffic signal poles are used for the maintenance/replacement of existing poles as well as to be supplied to the Contractor when the Transportation Department constructs smaller projects in-house.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2023064  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: One Year  
Possible Renewals: Up to a maximum of four, one-year renewal options subject to Administrative review and approval  
Funding Source: Business Services Department – Materials and Supply operating budget through the Warehouse Internal Services Fund

**Bid Responses - September 28, 2022**  
(Bid Tabulation – Available Upon Request)

Cem-Tec Corporation  
Phoenix, AZ

Clark Electric Sales, Inc. dba Clark Transportation Solutions  
Phoenix, AZ

Independent Electric Supply, Inc.  
San Leandro, CA

Southwest Fabrication, LLC  
Phoenix, AZ

**AWARD RECOMMENDATION**

Lowest, Responsive, and Responsible Bids for Groups 1 through 8:  
Group 1 – Anchor Bolts; 2 – 100 Series Poles; 3 – 200 Series Poles; 4 – 300 Series Poles; 5 – 400 Series Poles; 6 – All Galvanized Traffic Signal Poles and Arms; 7 – Bike/Ped, A Poles and ITS Poles; and 8 – 900 Series Poles

Cem-Tec Corporation – **Groups 2, 5, and 7 (Primary)**  
Clark Transportation Solutions – **Groups 4 and 6**  
Southwest Fabrication LLC – **Groups 1, 3, and 7 (Secondary)**

**Annual Contract Amount: \$1,550,000.00**