



# City Council Report

**Date:** October 3, 2022  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Light and Medium Duty Automotive Body Shop Repair Services for the Fleet Services Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Fleet Services Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified proposals from Hunterz LLC, LP'S Body & Paint Center LLC, and 2nd Gen, LLC dba Maaco Collision Repair & Auto Painting (all Mesa businesses) at \$700,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide a qualified vendor list of automotive body repair firms to provide non-exclusive repair service, on an as-needed basis. The vendors provide all labor, tools, materials, garage facility, and insurance to perform body and related mechanical repair work for the City's fleet of light and medium duty vehicles as directed by the City.

Purchasing first solicited for the rebid of the current contract on April 7, 2022. Responses were due May 3, 2022. Only two responses were received (LP'S Body & Paint Center and Maaco). Due to limited competition, the solicitation was canceled and a new one was issued on May 31, 2022. Responses were due June 28, 2022. Two vendors responded (Hunterz and LP'S Body & Paint Center). Purchasing accepted Hunterz and LP'S Body & Paint's responses but re-solicited to try and gain additional qualified vendors that could be added to the current RFP and evaluation process. A re-solicitation was issued on July 7, 2022, with responses due July 28, 2022. Maaco was the only vendor who submitted a proposal.

The evaluation committee evaluated and scored the three proposals relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends award to all three qualified respondents.

Fleet Services needs body shop repairs and was temporarily utilizing a cooperative contract with another body shop repair company for backlogged work. This company recently contacted the City and advised they were downsizing their business and could no longer provide the services the City of Mesa required. It is becoming increasingly difficult to

find companies that can provide body shop repair services, due to heavy workloads and not enough staffing.

### **Purchase Information**

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2022258

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Fleet Service Department operating budget through the Fleet Internal Services Fund

### **Proposal Responses (June 28, 2022)**

Hunterz LLC – Mesa, AZ

LP'S Body & Paint Center LLC – Mesa, AZ

### **Re-Solicitation Proposal Responses (July 28, 2022)**

2NDGEN LLC dba Maaco Collision Repair & Auto Painting – Mesa, AZ

### **Final Scoring**

Respondent	Total Points Possible / 125
LP'S Body & Paint Center LLC – (Recommended – Qualified Vendor)	<u>84.75</u>
Hunterz LLC – (Recommended – Qualified Vendor)	<u>70.16</u>
2NDGEN LLC dba Maaco Collision Repair & Auto Painting – (Recommended – Qualified Vendor)	<u>25.97</u>