



# City Council Report

**Date:** August 22, 2022  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** One-Year Term Contract with Four Years of Renewal Options for LED Traffic Signal Heads, Mounts, Push Buttons, and Hardware for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidders: Advanced Traffic Products, Inc.; JTB Supply Company; and McCain, Inc. at \$365,000 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide LED traffic signal heads, mounts, push buttons, and hardware per specifications. The Transportation Department will use these items to maintain and modify existing traffic signals and as a supply for the construction of new traffic signals. The recommended vendors will deliver these items to the City's West or East Materials and Supply Warehouse for use by the Traffic Signal group.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2022267  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: One Year  
Possible Renewals: Up to a maximum of four years subject to Administrative review and approval  
Funding Source: Business Services Department – Materials and Supply operating budget through the Warehouse Internal Services Fund

## July 14, 2022 Bid Responses

Award recommended to the lowest bidder for each Item and/or Group, and individual line items (Bid Tabulation available by request)

Advanced Traffic Products, Inc.  
Everett, WA

Group A: No Bid  
Group B (One item only): \$102,658.60  
Group C: No Bid

JTB Supply Company  
Orange, CA

Group A: No Bid  
Group B: \$45,115.00  
Group C (Except one item): \$45,510.00

McCain, Inc.  
Vista, CA

Group A: \$105,842.00  
Group B: No Bid  
Group C (One item only): \$15,000.00