



City Council Report

Date: August 22, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Purchase of Ellipsoidal Lighting Fixtures (Replacement/Upgrade) for the Arts and Culture Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidder, Clearwing Systems Integration, LLC at \$70,000.

Background / Discussion

This contract will provide ETC Source Four LED stage lighting. The purchase is for the replacement of fifty-one (51) Source Four Junior 50-degree fixtures, and ten (10) Source Four Par fixtures; LED versions that are capable of line-level dimming. The lighting fixtures that are being replaced are original to the Mesa Arts Center building, built in 2005. This upgrade is part of the Mesa Arts Center's effort to become more environmentally friendly while improving the lighting in the various areas where the lighting fixtures are located.

The City has established a brand name-only specification. Mesa Arts Center has tested these products to verify compatibility with the Mesa Arts Center dimmer racks. Due to product compatibility and standardization, the City required that only the ETC brand name is provided.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2023017
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Funding Source: Arts and Culture General Fund operating budget

Bid Responses

Clearwing Systems Integration, LLC Phoenix, AZ	\$60,000.03 (Recommended)
Barbizon Light of the Rockies Denver, CO	\$60,847.70
Barber Marketing, Inc. Queensbury, NY	\$61,330.30
White Tie Productions Phoenix, AZ	\$80,488.00
Supreme Lighting Design, LLC Brooklyn, NY	\$80,910.35
Elliot Electric Supply Phoenix, AZ	Non-Responsive – Did not submit the response form (Attachment B) as required by the RFB solicitation