



# City Council Report

**Date:** June 20, 2022  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Asphalt Equipment Repairs and Services for the Fleet Services Department (**Sole Source**) (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Purchasing recommend awarding the contract to the sole source vendor, EDECO Southwest Services Company, LLC dba Bearcat Manufacturing at \$100,000 annually, based on estimated usage, with an annual increase allowance of up to 5% of the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide equipment repairs for specialized asphalt equipment. Last year, the vendor was acquired by another company, and now has the ability to provide in-state services to a broader range of specialized transportation equipment than before, specifically RoadSaver equipment.

Fleet Services has three RoadSaver units which have been serviced in-house because there was not a vendor with adequate expertise in Arizona. The department is now sending the RoadSaver equipment to Bearcat Manufacturing for annual services and repairs as they are able to provide a higher level of support and service for these specialized vehicles.

Bearcat Manufacturing is the authorized sole source, equipment sales, parts sales, service, warranty and training for Bearcat asphalt distributors, Bearcat chip spreaders and Bearcat crack sealers.

## Purchase Information

Action: Award  
Procurement Type: Sole Source  
Contract Number: 2022162  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three Years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval  
Funding Source: Fleet Services Department operating budget through the Fleet Internal Services Fund