



City Council Report

Date: May 16, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Public Wi-Fi Equipment and Products for the Department of Innovation and Technology (Replacement/Upgrade) **(Funded by American Rescue Plan Act Grant Funds, General Operating and Capital Improvement Project Funds) (Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Department of Innovation and Technology and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidders, Enterprise Networks Solutions (a Mesa business) and Sentinel Technologies, Inc. at \$3,000,000, with an increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

In 2021, The City conducted an IT project to replace aging Wireless Access Points. In an effort to extend broadband options to underserved areas of the City, we expanded the scope of the project to an additional nine square miles of the City that were identified and pre-qualified for use of ARPA funding. This purchase will authorize DoIT to acquire the hardware needed to conduct this expansion of the project.

This contract will also be used by various City departments as well as DoIT to update or expand Wi-Fi within public buildings. All purchases outside of the scope of the Public Wi-Fi Project would be made using General Operating and Capital Improvement Project funds from the requesting department.

Due to product standardization, the City established brand name-only specifications and required the brands are offered by respondents.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2022183

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder

Funding Source: American Rescue Plan Act – Local Fiscal Recovery Grant Funds, General Operating and Capital Improvement Project Funds

March 31, 2022 Bid Responses (Bid Tabulation available upon Request)

Consolidated Electrical Distributors dba Arizona Electric Supply Inc. - Dallas, TX
Enterprise Network Solutions - Mesa, AZ
Insight Public Sector, Inc. - Tempe, AZ
Princeton IT Services, Inc. - New York, NY
Rfwel Engineering, LLC - Chandler, AZ
Sentinel Technologies, Inc. - Tempe, AZ
World Wide Technology, LLC – St. Louis, MO

AWARD RECOMMENDATION
<p>Enterprise Network Solutions Recommended Groups B - Ruckus, E - Inscape, F - Tycon, G - I-com, H - Siklu, J - IgniteNet, and K - Fortinet</p> <p>Sentinel Technologies Inc. Recommended Groups A - Cisco, C – Microsemi, and D - Trendnet</p> <p>Annual Contract Amount: <u>\$3,000,000.00</u></p>